ICMA conference

BUILDING A CULTURE OF UNSHAKEABLE SECURITY

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Unshakeable Security

STRATEGIC PLAN

Chart the Course, Define the Initiatives, and Execute

CYBERSECURITY READINESS

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Continuous Monitoring, Detection, Response and Recovery

MANAGED RISK

Identify Threats, Evaluate Risks and Adjust the Course





STRATEGIC PLAN

An investment strategy that develops cybersecurity capabilities aligned to the business risks.

Not a shopping list of technologies.



STRATEGY IS...

Not Budget Wish List

Not a Technology Roadmap

Not a To-do List

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Nothing Without Execution





CYBERSECURITY MADE EASY AND WHY IT'S STILL SO HARD

Building a security program is like building a new business. **Or it should be.**

- Define your core competencies and maximize your investments.
- Spend like it's your money and measure the impact of the investment.
- By taking ownership at the top, leadership defines a culture that makes security a priority.





CORE CHALLENGES FOR CITIES

Minimal IT Resources, Max Security Demands



• Same control requirements as larger organizations

Equal Opportunity Threats and Attackers

- Threat actors don't discriminate by size
- Criminals don't wait for you to improve your security

Cities Have Big Business Challenges

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- Shared need to increase security capabilities faster
- Cities require even more value and efficiency

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GET THE FULL PICTURE

LEVERAGE FRAMEWORKS THAT DEFINE A COMPREHENSIVE PROGRAM





SECURITY PROGRAM STRATEGIC PLAN

Goals		Objectives	Activities
PL	Plan	Objective A	Activity A
		Objective B	Activity B
		Objective C	Activity C
ID	Identify	Objective D	Activity D
		Objective E	Activity E
		Objective F	Activity F
PR	Protect	Objective G	Activity G
		Objective H	Activity H
		Objective I	Activity I
DE	Detect	Objective J	Activity J
		Objective K	Activity K
		Objective L	Activity L
RE	Respond	Objective M	Activity M
		Objective N	Activity N
		Objective O	Activity O
RC	Recover	Objective P	Activity P
		Objective Q	Activity Q
		Objective R	Activity R
AS	Assure	Objective S	Activity S
		Objective T	Activity T
		Objective II	Activity II

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Goals Defined by Framework Objectives Activities that Develop Capabilities Capabilities That Work to Reduce Risks *People* that Actuate *Process* Supported by *Technology*

Capability Maturity Evolved Over Time



CYBERSECURITY READINESS

Cybersecurity Operations that enable ongoing protection against attacks, detection of attempts and incidents, response to attacks, and recovery once incidents are mitigated.

READINESS



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READINESS – CONTINUOUS MONITORING





PLAN AND PREPARE Anticipating that Protections will Break Down



COMMUNICATION Notifications, Escalations, and Keeping Stakeholders Informed



BATTLE TESTED Exercises and Drills Develop Military-Grade Cybersecurity



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TABLE-TOP EXERCISES AND CYBERSECURITY DRILLS SCENARIO OBJECTIVES

General Preparedness

Specific Threats (RANSOMWARE)

Third Party Risk

Communications – Public Disclosure

Insider Threat

Critical Personnel Dependencies

Executive Communications and Escalations







TRAINING PERSONNEL



Invest Time In Training

Have a Training Plan for All Levels of Employees

- User Awareness Training
- Leadership and Executive Risk Management Training
- IT and Security Staff Technical Training

Drill Like It's the Real Thing

Use Real-world Events to Create Scenarios

Build Hunting Into Exercises





MANAGED RISKS

Prioritized progress towards maturity and capability goals aimed at reducing risks, illuminating gaps, and clarifying uncertainty.

DEFINING RISK

Threat of damage, injury, liability, loss, or other negative occurrence

- Caused by external or internal vulnerabilities
- May be neutralized through preemptive action

In Finance: The probability that an actual return on an investment will be lower than the expected return





SO MANY ASSESSMENTS SO LITTLE TIME

- Vulnerability Scans
- Penetration Tests
- Framework Gap Analysis
- Compliance Audits
- Third-party Reviews
- Application Threat Modeling
- Risk Assessment
- And Many More...



TACTICAL TO-DO LISTS





FACTORS OF RISK





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DEEP DIVE INTO RISK FACTORS

IMPACT

Asset Value

- Incident Frequency
- Loss Magnitude
- Financial Value
- Confidentiality/Disclosure
- Integrity

Service Dependencies

• Availability Requirements

PROBABILITY

- Threat
- Vulnerability
- Attacker Motivation
- Attacker Capability
- Preemptive Actions





DEFINING RISKS FOR **YOUR** BUSINESS

AVAILABILITY	Dis
CONFIDENTIALITY	Dis
INTEGRITY	Мо
LIABILITY	Lav
PRIVACY	Dis
REGULATORY	Fai
REPUTATION	Puł
INDIRECT	ไรรเ
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Disruption in 'Key Business' Service

Disclosure of 'Stakeholder' Information

Modification or Deletion of 'Key Business' Data

Lawsuit for Breach of Contract or Harm Caused

Disclosure or Breach of Privacy Protected Data

Failure to Meet Compliance Mandates

Public Scrutiny and 'Stakeholder' Distrust

Issues that Require Cascading Events



ADDING BUSINESS RISK INTO ASSESSMENT OUTPUTS

Business System	Risk	Probability	Impact	Risk Severity
	Disclosure of Patient Records	Possible (62%)	Moderate (62%)	Moderate (41%)
Patient Record System	Disruption of Patient Processing	Probable (80%)	Material (80%)	High (64%)
	HIPAA Violation	Possible (62%)	Material (80%)	Moderate (51%)
	Privacy Breach	Almost Certain (100%)	Material (80%)	High (8o%)

PRO'S

Lightweight, quick and easy to start estimating and quantifying

Provides a better degree of prioritization

Enables 'Apples-to-Apples' comparisons from varieties of assessment inputs

Helps distinguish threat scenarios



CON'S

Lacks granularity (factors) to fully evaluate risks

Only slight improvement over stoplight estimations

Doesn't work well for frequently changing conditions





BONUS CONTENT – BEYOND THE BASICS OF RISK TAKING RISK FACTORS TO THE NEXT LEVEL OF MEASUREMENT

Business System	Risk	Probability			Impact			Risk Severity	
Patient Record System	Disclosure of Patient Records	Possible (38%)		Extreme (100%)					
		Threat Capability	Threat Motivation	Vulnerability	Asset Value	Frequency	Loss Magnitude	Moderate (38%)	
		100%	75%	50%	5	35%	100%		
			Probable (75%	6)		In	ncidental (3%)		
	Privacy Breach	Threat Capability	Threat Motivation	Vulnerability	Asset Value	Frequency	Loss Magnitude	Insignificant (2%))
		100%	100%	75%	5	35%	5%		

NOTATIONS

- Should be expanded across various threat sources
- Can be used to run modelling
- Finally, place in issue tracking system/risk register

THREAT SOURCES

- Insider Threat
- Privileged Insiders
- Nation-state attackers
- Organized Crime
- Hacktivists
- Novice Attackers





CAPABILITY REDUCES RISK

Issues Addressed

Protections Matured

Detection Established

Response Continuously Improved

Recovery Enabled







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KEEP CALM AND

CARRY ON



THANK YOU

Questions?

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