ICMA conference

WHAT HAPPENED IN FLINT: A PROVIDER'S PERSPECTIVE

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Chief Administrative and Compliance Officer
The Great Lakes Water Authority

October X, 2019



Agenda

- The DWSD, GLWA and Flint Relationship
- Timeline & Important Dates
- Statement of Principles & The Master Agreement
- Key Questions



THE DWSD, GLWA AND FLINT RELATIONSHIP

Understanding the key players



The DWSD, GLWA & Flint Relationship

- DWSD is the City of Detroit Water and Sewerage Department.

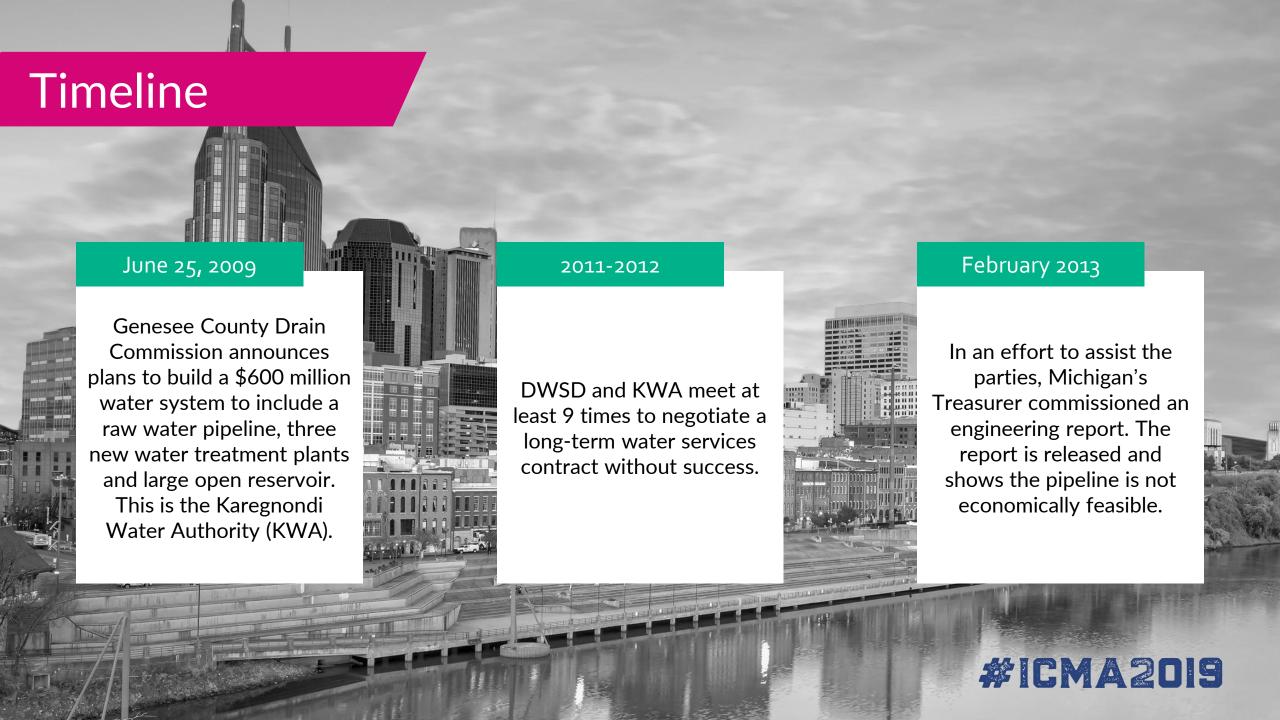
 DWSD provided service to Flint from 1965to April 2015 and from October 2015 to December 2015.
- GLWA is the Great Lakes Water Authority. GLWA was created as a part of the City of Detroit's bankruptcy and assumed regional operations formerly conducted by DWSD. GLWA serves approximately 40% of the state of Michigan for drinking water delivery and 30% for wastewater collection. GLWA has served Flint since it began operations on January 1, 2016.



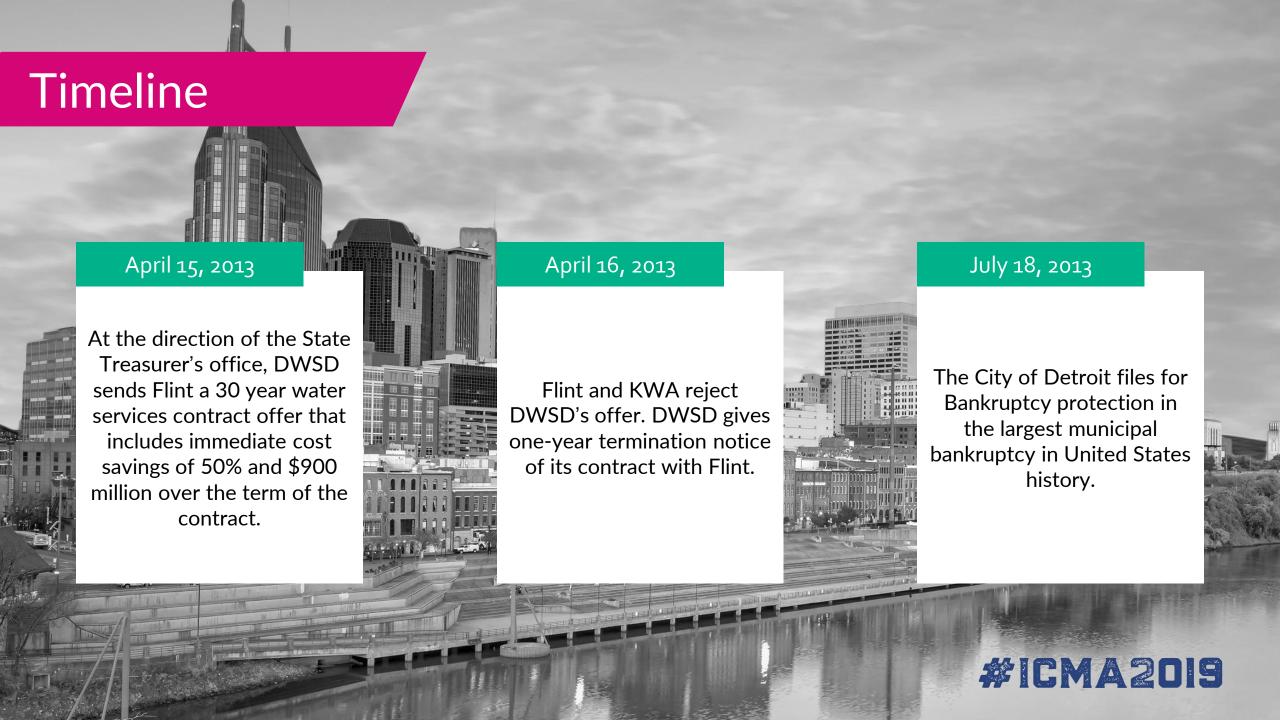
TIMELINE & IMPORTANT DATES

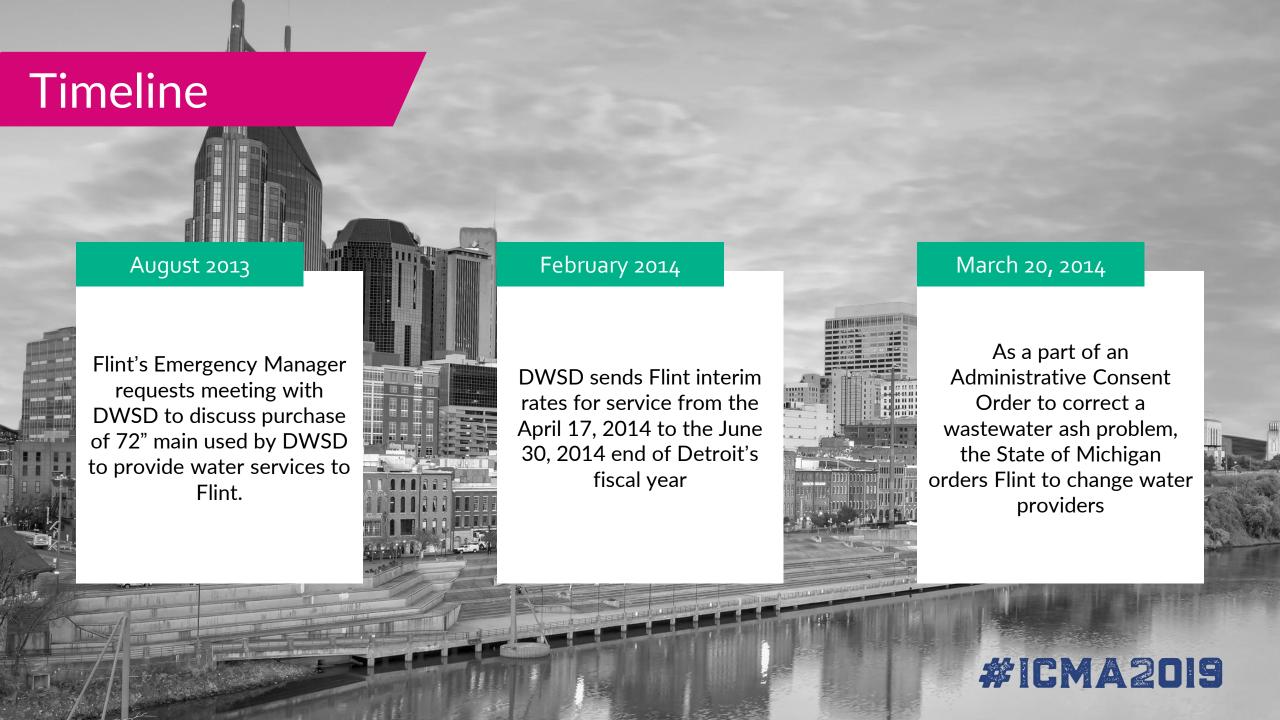
Key dates and a definitive timeline that walks through Flint leaving and returning to the regional system and the approval of a Master Agreement.



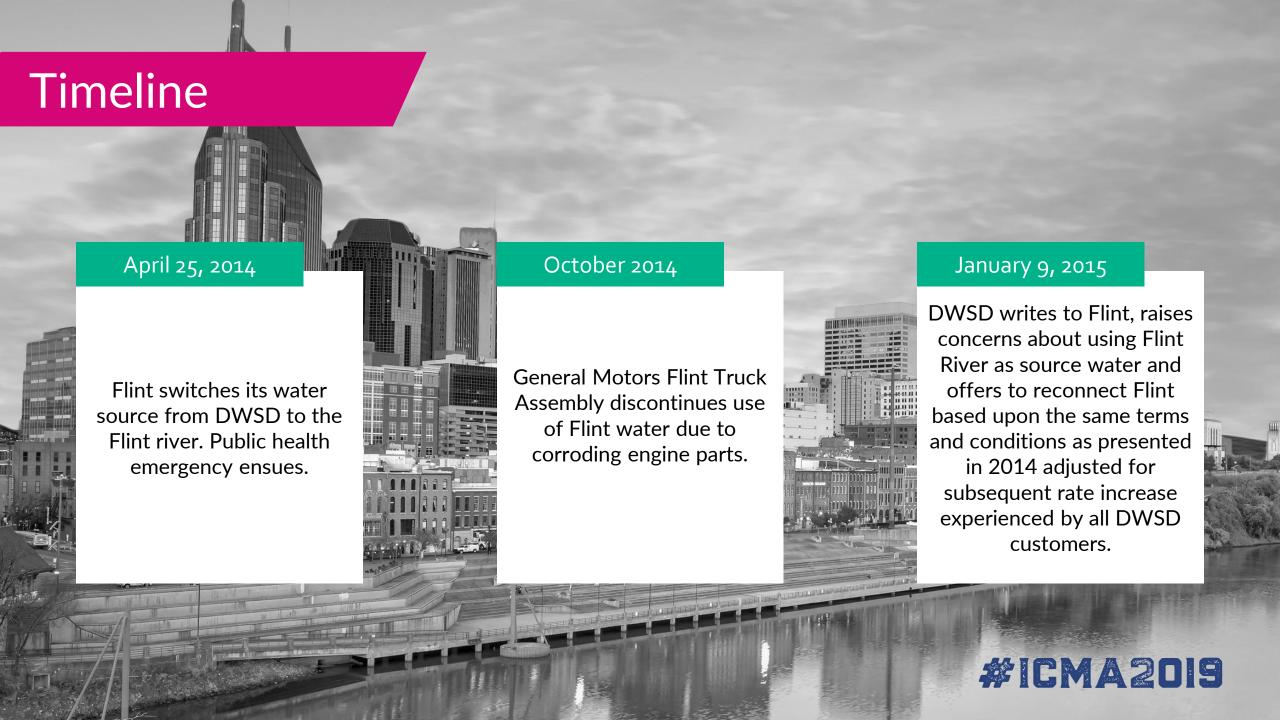


















STATEMENT OF PRINCIPLES | & THE MASTER AGREEMENT

The Proposal, Statement of Principles and Master Agreement and how they came about

Statement of Principles Signed April 18, 2017



CITY OF FLINT

Dr. Karen W. Weaver

Statement of Principles Long Term Water Delivery to the City of Flint

The below represents a statement of the structure for a set of inter-related transactions that will comprise an overall agreement resulting in primary and backup water for the City of Flint and system improvements for all parties. The signatories agree to work in good faith to speedily agree to the necessary legal documents (in the form of an overall master agreement with each individual agreement as an exhibit to that master agreement). They further agree to use their best efforts to secure all authorization or approvals required by the entity's policies, ordinances, and governing law for those agreements from all governing bodies necessary to put these agreements into effect as soon as is practicable.

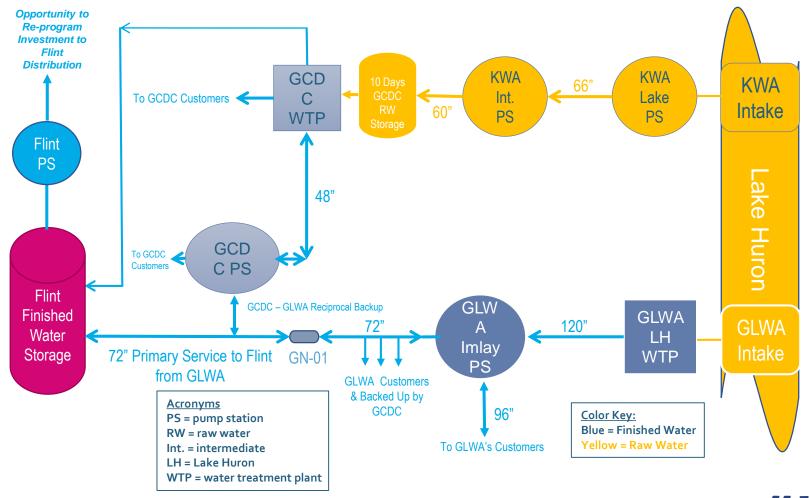
- The Great Lakes Water Authority (GLWA) will provide long-term wholesale finished water services to Flint,
 with pricing for the services that treats Flint similarly to all other GLWA wholesale model contract
 customers, including access to Water Residential Assistance Program funds to assist flow-income customers.
 GLWA will receive the right that Flint has to purchase raw water through the Karegnondi Water Authority
 (KWA) and credit Flint in like amount to the debt paid during the contract period.
- 2. Certain trust arrangements will be put in place for ease of flow of funds from Flint to GLWA and the KWA in normal operation. Additionally, in the event Flint does not fully meet its obligations to the KWA, the Genesee County Drain Commission (GCDC), and GLWA, an alternative trust will come into operation. That trust would receive all Flint customer collections and ensure a flow of funds to meet obligations to the KWA, GCDC, and GLWA. Additionally, Flint will provide a customer security deposit of \$3.75M with GLWA, for no less than two years and no greater than six years (as long as timely payments are made and agreed upon performance objectives met). KWA has a conditional right to access the customer security deposit under certain circumstances.
- 3. GLWA will provide short-term wholesale finished water services to the GCDC until the GCDC water treatment plant is operational and servicing GCDC's customers, with pricing for the services that treats GCDC similarly to all other GLWA wholesale model contract customers.
- 4. GLWA and the GCDC will provide one another with reciprocal backup water services. The price for backup water services will be established through an agreed upon detailed pricing methodology in the contract and it will be the same for both parties.
- 5. The State of Michigan (State), through its Department of Environmental Quality (DEQ), will provide a grant in an amount of \$7.5M to the GCDC for installing a 42-inch transmission main parallel to the existing 72-inch transmission main that currently supplies treated water from the GLWA to GCDC customers and Flint. This will allow GCDC to supply treated water from its new water treatment plant to its customers on or after October 2017. The 72-inch transmission line will be returned to Flint's ownership.
- 6. The State will provide assistance, in compliance with all existing laws, to GCDC, Flint and the KWA in obtaining refinancing of the 2016 KWA bond issue and in completing the approval process for the GCDC to use its water treatment plant.

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* ;	*
	Flint will build a new supply connection from the end of the GCDC service system north of Flint to the Flint water system to provide a backup water supply. Flint intends to utilize WIIN funding to complete this project.
	Signed by: Haren A Mayer
	City of Flint
	By: Dr. Karen W. Weaver, Mayor
	by. Dr. Raidi W. Walter, regyo
	A4602-
	KWA
	By: John O'Brien, Deputy CEO
	GLWA By: Sue F McCornick, CEO GCDC-WS By: Jeffrey Wright, Drain Commissioner
	Heat Cough
	State of Michigan
	By: Keith Creagh, Director
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The Proposal: A Regional Water Network Provides Mutual Water Service Backup with Minimal Capital Requirement





Flint, GLWA, GCDC & KWA Customers

Flint

- Stabilize source of treated quality water
- 30-year known water supply solution from GLWA (up to 5% blended water from GCDC) based on model contract
- GLWA model contract cost savings in year 1+ (approximately \$1.8 million)
- GLWA credit of approx. \$7 million annually of KWA debt service for raw water rights at end of first 30-year contract
- Focused capital outlay for Flint local system
- Back-up service supply
- Flint participation in WRAP
- Ownership of 72" water main returned

GLWA

- Flint becomes a contract customer for first time in 17+ years
- 30-year Flint contract customer relationship (FY 2018 net revenue of \$4.1 million) benefits all customer communities
- Interim treated water service model contract with GCDC
- 30-year reciprocal back-up water supply with GCDC
- No write-off of decommissioned assets and avoided cost of new chlorination facilities
- Defined payment terms
- Licensed use of KWA raw water previously purchased by Flint
- Guaranteed use of 72" water main to service Flint AND emergency back-up to other GLWA customers

KWA

- Preserves existing debt security
- Add Trust account for debt payments
- Ongoing source of payments
- Operating cost recovery preserved with GCDC/KWA*

GCDC

- Contract customer pricing for interim GLWA service retroactive to 1/1/2017
- Short-term GLWA full service water supply cost reduction of \$4 million on an annual basis
- Proceeds from sale of 72" water main for capital costs
- Debt payments via Trust account
- Mutually established equivalent provider/supplier back-up water service changes for GCDC/GLWA when either is provider or supplier
- Operating cost recovery preserved (*GCDC/KWA FY 2018 approx. \$1.1 million)

Genesee County

- Preserves existing debt security
- Add Trust account for debt payments
- Ongoing source of payments

State of Michigan





Master Agreement: Regional Cooperation = Regional Benefit

Master Agreement encompassing coordinated agreements among the partners:

- 1. Flint & GLWA: 30-Year Water Services Agreement
- 2. GCDC & GLWA: 30-Year Reciprocal Back-Up Services Contract
- 3. GLWA, KWA, & Flint: Payments Trust
- 4. Flint, KWA, & GLWA: Addendum to KWA Flint Raw Water Contract
- 5. State, Flint, & GCDC: 72" Main Transfer
- 6. State & GCDC: 42" Main Agreement
- 7. State & Flint: GCDC North 36" Main Agreement



KEY QUESTIONS AND **TAKEAWAYS** Things to consider



Key Questions and Takeaways

- Was the Flint Water Crisis caused by pipes or people?
- Does customer service count?
 - ➤ How important were perceptions formed over 40 years to Flint's decision to change water sources?
- How important is regional planning in preventing another Flint?
- Can Flint be repeated?



THANK YOU

Questions?

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