Creating a Highly Effective Performance Planning, Budgeting and Management System

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Booth 1229

Creating a Highly Effective Performance Planning, Budgeting and Management System

What this presentation will cover:

- What many local governments are doing today.

- The disadvantages of this approach.

- A more effective approach.

- Some challenges to implementing these improvements.

- How to address these challenges.

- What it can look like when done effectively.

What Many Local Governments Are Doing Today

- **Strategic Plans** with general (non-measurable) goals supported by identified projects.

- **Budgets** with lists of performance measures that are often a mix of activity/workload measures, outputs, and "outcomes."

Disadvantages of This Approach

Strategic Plan:

- not results-oriented
- not comprehensive
- not linked to the budget

Therefore, the Strategic Plan is not really a planning document to guide the organization toward better long-term performance/results.

Disadvantages of This Approach (cont'd)

Budget:

- Performance measures don't actually tell how effective a program is.

- Difficult to see the relationship between spending levels and performance levels.

- Lack of any goal hierarchy means unclear linkages between program activities, outputs, and outcomes.

- Often, little ability to see performance data during the year for managing programs.

Better: A Real, Effective Performance Management System

- **Strategic Plan** – results-oriented goals for longer-term program outcomes, service levels, community conditions, etc.

- **Annual Performance Plan** – targets based on goals and structure of Strategic Plan, with measures that track effectiveness/efficiency.

Better: A Real, Effective Performance Management System (cont'd)

- **Performance Budget** – integrates the Annual Plan's performance measures around cost centers and in at least a 2-level hierarchy relating activities/outputs to outcomes, suggesting how spending levels impact results. Option to track efficiency of program activities (i.e., unit costs).

- **Performance Reporting** – performance data tracked throughout the year, with analytical tools provided, so that managers can manage their programs for better results.

Challenges to Doing This Well

- Inertia – don't know how to get started.

- Don't know what to measure, so are just using whatever performance measures are already available.

- Inability to associate dollars with performance measures (i.e, the cost centers aren't suitable).

- Current budgeting/financial systems not capable of supporting real performance management, and no intention now to get a new ERP.

Good News: You don't need a new ERP or financial system

Cascade™ – extends what you are already using, into a real Performance Management system:

- Develops a results-oriented Strategic Plan.

- Creates an Annual Performance Plan linking activities/outputs to outcomes, and to long-term results.

- When you are ready for Performance Budgeting, it links dollars to annual performance measures.

- Reports and analyzes program performance throughout the year.

- Can be used stand-alone, or integrated with your systems.

Key Elements of an Effective Performance Management System

<u>Long-Term Strategic Plan</u>:

1. Define your desired long-term outcomes – e.g., service levels and results.

2. Cascade departmental goals to program goals/measures.

3. Identify goal leadership responsibilities.

4. Describe the strategies for achieving the goals.

Key Elements of an Effective Performance Management System

Annual Performance/Operating Plan:

1. Develop goals for annual service levels and outcomes/results based on long-term goals.

2. Cascade departmental goals to program goals/measures.

3. Identify the goal leadership responsibilities.

4. Describe the strategies for achieving the goals.

Key Elements of an Effective Performance Management System

Annual Plan → Performance Budget:

1. Incorporate the Annual Performance Plan into a Performance Budgeting solution.

2. Identify total budget costs for each goal or group of goals/measures.

3. Link these Performance Budget costs to their Line Item amounts.

Key Elements of a Comprehensive Results Based Management System

Performance Reporting & Monitoring:

1. Set interim performance targets.

2. Report results periodically.

3. Track performance trends over time.

4. Flag performance problems.

5. Use performance data to manage day-to-day operations.

Long-Term Strategic Plan

1. Define your desired long-term outcomes – e.g., service levels and results.

2. Cascade departmental goals to program goals/measures.

3. Identify goal leadership responsibilities.

4. Describe the strategies for achieving the goals.

Strategic Goal 1. Ensure a safe community through quality police and fire services.

Strategic Goal 2. Provide for effective and well-planned community development.

Strategic Goal 3. Offer well-rounded and high-quality parks & recreation programs.

- ⊙ General Outcome 3.1. Ensure that all city parks are well-maintained.
  - ▶ ⊙ Outcome Measure 3.1.1. By 2022, achieve at least a 4.0 average rating for Parks building facilities c
  - ◢ ⊙ Outcome Measure 3.1.2. By 2022, achieve at least a 4.2 average rating for Lawn and Landscape con
    - ⊙ Program Measure 3.1.2.1. By 2022, provide maintenance to 162 acres of park turf.
    - ⊙ Program Measure 3.1.2.2. By 2022, maintain 1160 trees in public parks.
  - ◢ ⊙ Outcome Measure 3.1.3. By 2022, achieve at least a 4.0 average rating for Play Areas and Athletic F
    - ⊙ Program Measure 3.1.3.1. By 2022, maintain 32 Play Areas.
    - ⊙ Program Measure 3.1.3.2. By 2022, maintain 152 acres of Athletic Fields.
- ⊙ General Outcome 3.2. Provide a diverse range of team sports programs.
- ⊙ General Outcome 3.3. Offer aquatics programs and activities to all age-groups and abilities.
  - ◢ ⊙ Outcome Measure 3.3.1. By 2022, the Youth Aquatics Program will achieve a participant satisfaction
    - ⊙ Program Measure 3.3.1.1. By 2022, achieve a level of 6,300 total number of program participan
  - ▶ ⊙ Outcome Measure 3.3.2. By 2022, the Senior Aquatics Program will achieve a participant satisfactior
  - ▶ ⊙ Outcome Measure 3.3.3. By 2022, the Special Needs Aquatics Program will achieve a participant sat
  - ⊙ Outcome Measure 3.3.4. By 2022, the General Swimming Activity program will be rated at least 90

Measure	Unit Type	2015 Actual	2016 Actual	2017 Planned	2018
Survey rating for lawn and landscape condition on 5-pt scale	Number	3.9	3.8	3.9	

Strategy Summary:

The Western Region has begun a shift in inspection priorities to high-risk storage facilit communities. Recent increases in the number of spills and the slow responses will be a these Category 4 areas.

By 2020 it is expected that the enhanced training program for licensees that is being b

The Western Region recently established a Task Force on Mountain Area Hazardous Tra (state and federal). During 2017 and 2018, this task force will develop a detailed set c legislatures in 2019, with anticipated adoption and implementation during 2020-2021.

Information Technology Support:

The GPAC web conferencing system is planned to be replaced during 2019 and 2020 w state regualtory agencies -- TVC and JFIC.

Financial Management Support:

The XLAP financial management system needs an enhanced cost-coding module and ot 2019, pilot implementation in 2020, and full implementation in 2021.

Human Capital Support:

There will be a need to expand the chemical analysis staff by adding 4 Level-3 chemist Senior Transportation Inspectors in 2018, 3 in 2019, and 4 in the 2021-2022 timefram implementation phases planned for 2020 and 2021.

Program Evaluations

During 2020, an evaluation of the Rapid Response Program will be conducted by a rese

(4)
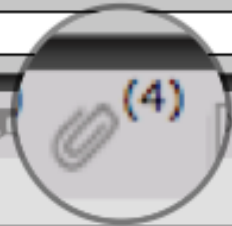
22% in serious transportation accidents and 1...   XML

% and serious storage accidents by 15% (from 2016 baseline).

e; Asst Regional Administrator, Office of Innovation;

ous transportation accidents and 13% in serious storage accidents (from 2016 baseline).

d Storage faces some unique challenges due to its extensive areas of sparsely populated open spaces and the long distances between many of the populated areas, including thro
lties during winter.

	2017 Planned	2018 Planned	2019 Planned	2020 Planned	2021 Planned	2022 Planned
	3	6	10	14	18	22
	2	4	6	9	11	13

Use your existing Strategic Plan

- As the basis for developing a long-term plan that is truly *results-oriented.*

- To serve as the "*plan of plans*" – incorporating or linking to project plans and other detailed planning documents.

- To provide the structure for creating the Annual Performance Plans that *ensure implementation.*

Annual Performance/Operating Plan

1. Develop goals for annual service levels and outcomes/results based on long-term goals.

2. Cascade departmental goals to program goals/measures.

3. Identify the goal leadership responsibilities.

4. Describe the strategies for achieving the goals.

Other Indicators	2014	2015	2016	2017
Number of group reservations for Picnic Tables	1034	1083	1137	1190
Number of large-scale special events held at parks	8	9	9	10

Note : Data for 1014-2016 is actual. Data for 2017-2022 are projections.

Other Indicators	2011	2012	2013	2014	2015	2016	2017
Local EMT response time (average)	5.3	5.3	5.4	5.6	5.7	5.9	6.0

Note : Average response times by Emergency Medical Technicians is a vital factor in the performance of this program, but inc

traffic and local government spending cuts are causing these times to increase. FY 2017 and 2018 times are projections.

Strategies

Strategy Summary:

During 2017, the Office of Safety Compliance will develop revisions to the model code, and work with the National Trucking Ass
outreach to the industry in sharing the OSC toxic themical transport guidelines. OSC staff will target high traffic urban areas fo
response to spills (based on a new risk assessment approach), which will pilot an Integrated Post-inspection and Investigation
states.

Financial Management Support:

The OSC financial management system's Activity Based Costing model needs to be reviewed, and modified if necessary to refle
cost allocation guidelines issued by the OCFO.

Human Capital Support:

Three GS-14 managers are expected to retire during 2017. OSC will likely need to fill at least one position from outside the org
and it hopes to be able to have internal candidates reach eligibility for consideration for two of the positions by that time. Appro
training and recruitment activities need to be planned and at least partially implemented during 2016.

Goal Information | Results | Resources | Strategies

« ▸	Level 7 Goal 3.3.2.1.4.3.1 ...	Weight:**50** %	**1.62**	(0) (0)
« ▸	Level 7 Goal 3.3.2.1.4.3.2 ...	Weight:**17** %	**0.88**	(0) (0)
« ▸	Level 7 Goal 3.3.2.1.4.3.3 ...	Weight:**33** %	**0.66**	(1) (2)

Strategic Goals — WHAT we seek to achieve?

Mission
_____ takes people to the places that enhance their lives.

Vision
_____ invites, inspires and implements sustainable and innovative transportation.

Outcomes
1. The system is x% more productive as reflected in our Route Productivity Index.
2. Allocate $X Million to fund balance consistent with our plan.
3. x% of the community believes _____ delivers value.
4. Our customers will embrace our service with a NPS of 35.
5. Our employees will have an engagement level of x%.

Focus on Service Productivity	Focus on Sustainable Financial Performance	Focus on Community Connection	Focus on Excellence in Customer Experience	Focus On Employee Success

Work Plan Tactics — HOW we will work to achieve the outcomes?

Focus on Service Productivity	Focus on Sustainable Financial Performance	Focus on Community Connection	Focus on Excellence in Customer Experience	Focus On Employee Success
Develop Training Program for Service Delivery	Develop a Strategically-Aligned Budget to Deliver Outcomes	Construct a Methodology to Measure and Communicate Community Value	Conduct Customer/ Net Promoter Score Survey & Market Research and Develop Processes for Responding to Customer Feedback	Refine Performance-Based Employee Evaluation System
Develop a Driver Staffing Strategy	Develop Decision Lens For Introduction of Mid-Year/ Unfunded Outcomes	Develop a Process to Ensure Business Opportunities for Small & Disadvantaged Companies	Design A ____ OTP Success Communication Program	Establish Comprehensive Employee Success Program
Implement a Formal Cross-Functional Service Productivity & Route Review Process	Identify and Execute New Non-Taxpayer Streams of Sustainable Revenue	Build an Inclusive Workforce that is Reflective of the Diverse Community _____ Serves	Refine & Communicate Bus and Facilities Cleaning Program	Develop Communication/ Education Program to Raise Awareness About Employee Contributions to Overall Success
Implement COA Service Changes	Establish Operational Efficiency Taskforce To Simplify and Streamline Processes	Develop Methodologies for Tracking & Reporting Effectiveness of Communication Efforts	Create An On-Time Performance Improvement Task Force	Build an Employee Engagement Survey
	Improve Monthly and Quarterly Budget Reporting and Ownership of Department Level Budgets	Measure & Communicate How _____ Connects People to Opportunity	Build A Multi-Year Fleet Replacement Strategy & Capital Program	Develop a Comprehensive Internal Communications Program
	Develop Fund Balance Plan			Stand up _____ Performance Scorecard
	Develop Safety & Security Review Improvements			

Performance Metrics — WHO is contributing to _____ success?

Focus on Service Productivity	Focus on Sustainable Financial Performance	Focus on Community Connection	Focus on Excellence in Customer Experience	Focus On Employee Success
• Fixed Route Cost Recovery • Fixed Route Customers/Mile • Fixed Route Customers/Trip	Annual Net Revenue	% of I_____h Co. residents who feel _____ does a good job	Fixed Route NPS	% of Employee Performance Goals Achieved
• Paratransit Cost per Trip • Paratransit Customers/Hour • Paratransit Cost Recovery	Multi-Year Projected Net Revenue (5-Year)	% of I_____ Co. residents who feel _____ provides value	Paratransit NPS	% of Employees who feel _____ is an industry leader in innovation
• HARTFlex Cost Recovery • HARTFlex Cost Customers/Mile • HARTFlex Cost Customers/Trip	# of Days Cash Reserve	% of I_____ Co. residents who feel I____ is an industry leader in innovation	HARTFlex NPS	Training Hours per Employee
• Hyperlink Cost Recovery • Hyperlink Customers/Mile • Hyperlink Customers/Trip	Year End Fund Balance	# of rides provided to jobs	Hyperlink NPS	
	Self-Generated Revenue	# of rides provided for educational, medical & commerce	Fixed Route On-Time Performance	
			Perception of Safety & Security	

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CASCADE

Strategic Plans | Performance Budgets | Performance Reporting | Annual Performance Reports

Performance Budget : Draft 2 - PB 2017

Mission Statement : HART takes people to places that enhances their lives.

View: Goal View

Owner :

Status : Initiated

Search Goal

Goal Chart

- 1. Provide efficient, effective transit servic
  - 1.1. Administer the Operations Divisio
  - 1.2. Provide excellent, efficient Fixed F
    - 1.2.1. Provide Fixed Transit servic
    - 1.2.2. Provide excellent Fleet mair
  - 1.3. Provide excellent, efficient Paratra
    - 1.3.1. Provide Paratransit service t
    - 1.3.2. Provide excellent Paratransi
  - 1.4. Provide excellent, efficient HARTF
    - 1.4.1. Provide HARTFlex service to
    - 1.4.2. Provide excellent HARTFlex
  - 1.5. Provide excellent, efficient Hyperl
    - 1.5.1. Provide HyperLINK service t
  - 1.6. Provide excellent service developr
    - 1.6.1. Provide effective ITS as me
    - 1.6.2. Provide effective scheduling
    - 1.6.3. Provide effective service pla
  - 1.7. Provide efficient, effective facilitie
    - 1.7.1. Provide effective facilities m
    - 1.7.2. Provide effective fleet maint
- 2. Ensure an effective financial operation.
  - 2.1. Administer the Finance Division e
  - 2.2. Ensure that HART's financial perfc
    - 2.2.1. Achieve sustainable financia
      - 2.2.1.1. Achieve retail sales ar
      - 2.2.1.2. Provide effective payr
      - 2.2.1.3. Provide effective budg
      - 2.2.1.4. Provide effective acco
      - 2.2.1.5. Provide effective acco

Goal Information

Cascaded Goal: Provide excellent, efficient Paratransit service.

Cascaded To: N.A.

Status: Open

Goal Statement

1.3.1. Provide Paratransit service to meet 4 measures of effectiveness.

Goal Leader

Name: Cascade Admin

Title: Cascade Administrator

Organization: HART

Location: N.A.

Overview : The Hillsborough Area Regional Transit Authority (HART) was created in October of 1979 to plan, finance, acquire, construct, operate and maintain mass transit facilities and su transportation assistance in Hillsborough County. Today, we are Driven to Serve You through convenient, affordable public transportation options tailored to contemporary lifestyles. people than ever in Hillsborough County are discovering benefits of our sophisticated, yet accessible and rider-friendly, network of transit options. We look forward to helping more and of our community ride HART.

Results G Change Template Template 2

Table | **Graphs**

Measure	DQA	Unique Code	Unit Type	2014 Actual	2015 Actual	2016 Actual	2017 Planned
			Number				
A. Paratransit cost per trip		RESULT_2_220	Currency				
B. Paratransit customers/hour		RESULT_2_221	Number				
C. Paratransit cost recovery		RESULT_2_222	Percentage				
D. Paratransit Net Promoter Score (NPS)		RESULT_2_223	Percentage				

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Annual Performance/Operating Plan –> Performance Budget

1. Incorporate the Annual Performance Plan into a Performance Budgeting solution

2. Identify total budget costs for each goal or group of goals/measures – easiest start is if each is built around an existing Cost Center

3. Link these Performance Budget costs to their Line Item amounts

Measure	DQA	Unit Type	2015 Actual	2016 Planned	2016 Actual	2017 Planned
A. Survey rating for parks facilities on 5-pt scale		Number	3.4	3.5	3.4	3.5
B. Percent of graffiti abated within 3 days of reporting		Percentage	71	76	74	80
C. Reported incidents of overflowing trash bins at parks		Number	25	24	27	23

Resources Ⓖ

Table | Grap **Line Items** count Code Summary

	Resour		Start	End	Percentage(%)	Actual Amount	Planned Amount
Details	Direct costs of results	123-456 - (Salaries)					$1,498,216
Details	Direct costs of results	123-567 - (Benefits)					$674,197
Details	Direct costs of results	122-357 - (Supplies)					$299,643
Details	Direct costs of results	122-468 - (Equipment)					$449,465
Details	Direct costs of results						$187,277
Details	Direct costs of result	**217-643 - (Utilities)**					$374,554
Details	Direct costs of results						$262,188
						Total	$3,745,540
						Direct Costs of Results	$3,745,540
						Performance Budget differential (Direct Costs of Results - Total)	$0

Other Indicators Ⓖ

Other Indicators	2014	2015	2016	2017	2018	2019	2020	2021	2022
Number of group reservations for Picnic Tables	1034	1083	1137	1190	1240	1300	1355	1405	1485

Left navigation panel:

al Chart   XML CSV ≫
Provide the citizens of Capital Coast high-quality
  Strategic Goal 1. Ensure a safe community
  Strategic Goal 2. Provide for effective and w
  Strategic Goal 3. Offer well-rounded and hig
    General Outcome 3.1. Ensure that all ci
      Outcome Measure 3.1.1. Achieve at
        Program Measure 3.1.1.1. Main
        Program Measure 3.1.1.2. Prov
        Program Measure 3.1.1.3. Issu
      Outcome Measure 3.1.2. Achieve at
        Program Measure 3.1.2.1. Prov
        Program Measure 3.1.2.2. Main
      Outcome Measure 3.1.3. Achieve at
        Program Measure 3.1.3.1. Main
        Program Measure 3.1.3.2. Main
      Outcome Measure 3.1.4. The Parks
    General Outcome 3.2. Provide a diverse
    General Outcome 3.3. Offer aquatics pr
      Outcome Measure 3.3.1. Youth Aqu
        Program Measure 3.3.1.1. Achi
      Outcome Measure 3.3.2. Senior Aq
        Program Measure 3.3.2.1. Achi
        Program Measure 3.3.2.2. Mak
      Outcome Measure 3.3.3. Special Ne
        Program Measure 3.3.3.1. Achi
        Program Measure 3.3.3.2. Cont
      Outcome Measure 3.3.4. General S
    General Outcome 3.4. Enrich the comm
  Strategic Goal 4. Ensure the protection of th
    General Outcome 4.1. The community's
    General Outcome 4.2. the community h
    General Outcome 4.3. The community i
  Strategic Goal 5. Ensure that all programs c
pport Function Assistance Outline

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Performance Reporting & Monitoring

1. Set interim performance targets
   - Identify goal leadership responsibilities

2. Report results periodically
   - Include explanations
   - Dashboards are very useful for monitoring

	Month		Actual		Target		Legend
	MAR		50		64	🟥 (red)	
Q3	APR		52		64	🟨	
	MAY		56		64	🟨 (yellow)	Yellow = 10% or less below target
	JUN		59		64	🟨	
	JUL		61		64	🟩	
Q4	AUG		64		64	🟩 (green)	Green = at or above target
	SEP		67		64	🟩	

Edit

Resources	Q1 Planned	Q1 Actual	Q2 Planned	Q2 Actual	Q3 Planned	Q3 Actual	Q4 Planned	Q4 Actual
Full-Time Equivalents	100	99	103	101	104	103	104	104
Support costs charged	$0	$0	$0	$0	$0	$0	$0	$0
Support costs apportioned	$678,950	$672,161	$1,357,900	$1,344,321	$2,036,840	$2,016,482	$2,715,790	$2,688,632
Direct costs of results	$4,526,320	$0	$9,052,640	$0	$13,578,950	$0	$18,105,270	$0
Total costs of results	**$5,205,270**	**$672,161**	**$10,410,540**	**$1,344,321**	**$15,615,790**	**$2,016,482**	**$20,821,060**	**$2,688,632**

Q1 Explanatory Notes:	No deaths occurred related to the program, though the number and seriousness of accidents were a bit higher than anticipated. The initial phase for piloting the new Integrated Post-incident Inspection and Investigation Teams (IPIIT) has been postponed until Q2, due to contractor-caused delays in getting the necessary equipment installed.
Q2 Explanatory Notes:	Piloting of the new IPIIT was launched and plans for a program effectiveness assessment finalized. Some difficulty has become apparent in our effort to promote greater early-stage coordination with the commercial storage sector, which may be due to uncertainty over how the final regulations will impact that inductry (expected publication is expected in Q4).
Q3 Explanatory Notes:	The marked improvement in the safety performance trends relating to progam goal attainment has continued after Q1, with the major exception of 2 deaths having occurred. This generally improving result is attributed largely to the effect of having focused inspection efforts on Category 2B facilities. Also, preliminary assessment of the IPIIT pilot suggests that while training may be necessary to get full benefit of the JPAM tools, the teams generally are showing measurable improvements in response times.
Q4 Explanatory Notes:	The IPIIT pilot has been extended into Q1 of FY 2017, though the tentative results are encouraging regarding this initiative's apparent effectiveness. Districts 3 and 9 have identified problems relating to the effect that high outdoor heat levels are having on the new remote transmission equipment during their field testing, which required contractor re-testing. Modifications are presently undergoing design.

English

John Mercer
Logout

Strategic Plans | **Performance Budgets** | **Performance Reporting** | **Annual Performance Reports**

Performance Budget : Demo FESA Perf Budget 2016

Mission Statement : The mission of the Federal Environmental Safety Agency is to protect the public from environmental risks.

View: Scorecard Dashboard

Owner : William Miller
Status : Planning

| Conduct 4550 inspections | Complete 370 storage spillage/leaks investigations |

A. Percentage reduction in serious incid...

prev	Quarter 2			Next
	OCT	NOV	DEC	
Actual:				7
Planned:				8
Score:				(yellow)
Note:	Yellow = 2% points or less below target			

B. Percentage reduction in serious stora...

prev	Quarter 2			Next
	OCT	NOV	DEC	
Actual:		3	3	2
Planned:		4	4	4
Score:				(red)
Note:	Red = 2% points or more below target			

A. Number of deaths

prev	Quarter 2			Next
	OCT	NOV	DEC	
Actual:		0	1	1
Planned:		1	2	2
Score:				(green)
Note:	Green = at or below target			

B. Hospitalizations required

prev	Quarter 2			Next
	OCT	NOV	DEC	
Actual:	6	7	8	8	9	13
Planned:		7	9	11
Score:				(red)
Note:	Red = more than 10% above target			

Percentage of response times within 35 ...

prev	Quarter 2			Next
	OCT	NOV	DEC	
Actual:		79	80	80
Planned:				81
Score:				(yellow)
Note:	Yellow = less than 4% below target			

A. Percentage reduction in number of in...

prev	Quarter 2			Next
	OCT	NOV	DEC	
Actual:		3	3	3
Planned:		4	4	5
Score:				(red)
Note:	Red = 2% points or more below target			

Performance Reporting & Monitoring

3. Track performance trends over time

   - Year-to-year results
   - Monthly, quarterly, etc. (Planned vs. Actual)
   - Compare performance trends by program, by location, etc.
   - Look for interrelationships in performance   (e.g., when one goes up, another goes down)

XML CSV >>

...ide the citizens of Capital Coast high-quality...
...Strategic Goal 1. Ensure a safe community...
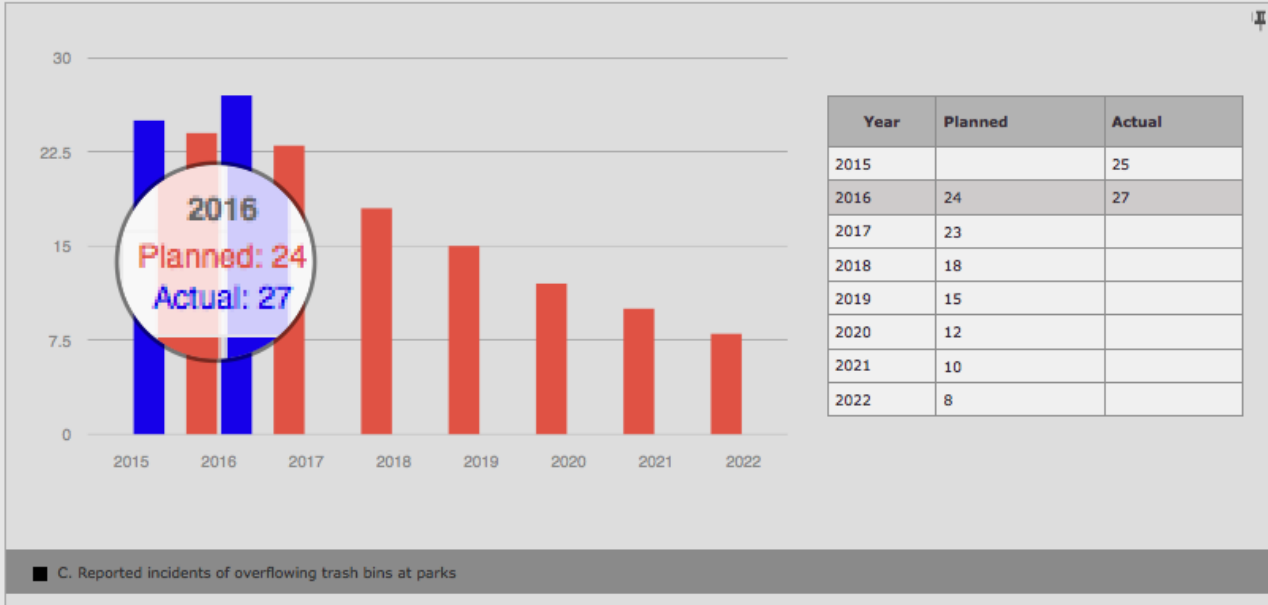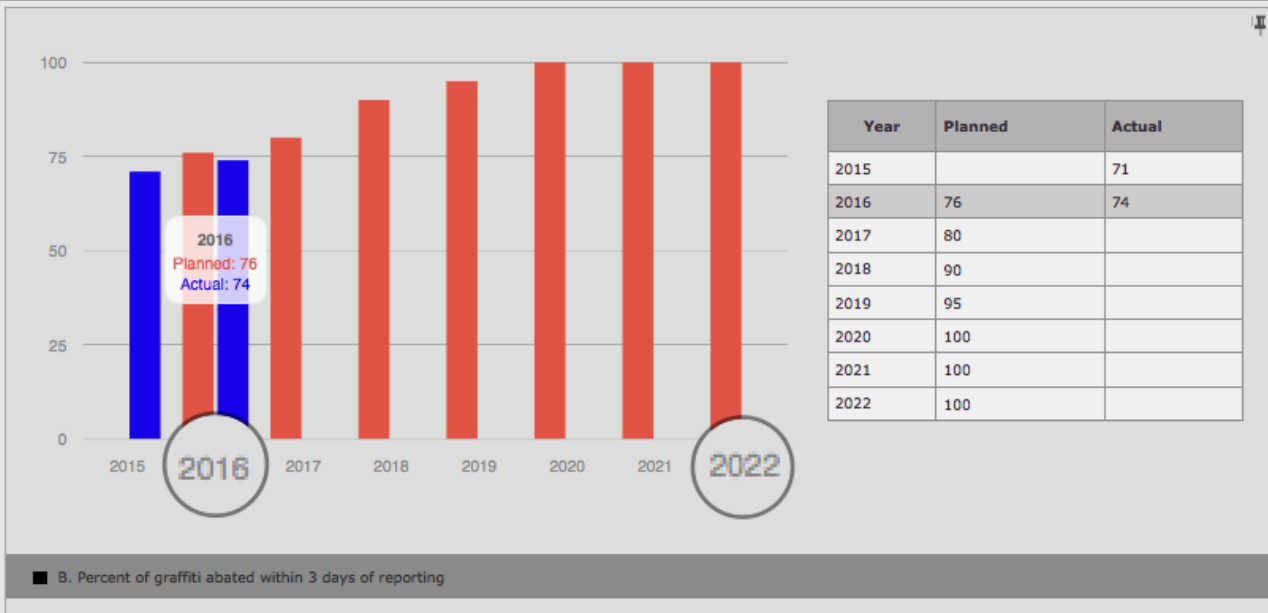...Strategic Goal 2. Provide for effective and w...
...Strategic Goal 3. Offer well-rounded and hig...
General Outcome 3.1. Ensure that all ci...
Outcome Measure 3.1.1. Achieve at...
Program Measure 3.1.1.1. Main...
Program Measure 3.1.1.2. Prov...
Program Measure 3.1.1.3. Issu...
Outcome Measure 3.1.2. Achieve at...
Program Measure 3.1.2.1. Prov...
Program Measure 3.1.2.2. Main...
Outcome Measure 3.1.3. Achieve at...
Program Measure 3.1.3.1. Main...
Program Measure 3.1.3.2. Main...
Outcome Measure 3.1.4. The Parks...
General Outcome 3.2. Provide a diverse...
General Outcome 3.3. Offer aquatics pr...
General Outcome 3.4. Enrich the comm...
...Strategic Goal 4. Ensure the protection of th...
General Outcome 4.1. The community's...
General Outcome 4.2. the community h...
General Outcome 4.3. The community i...
...Strategic Goal 5. Ensure that all programs c...

...unction Assistance Outline
...l Action Plan
...ent Status

2016
Planned: 76
Actual: 74

Year	Planned	Actual
2015		71
2016	76	74
2017	80	
2018	90	
2019	95	
2020	100	
2021	100	
2022	100	

■ B. Percent of graffiti abated within 3 days of reporting

2016
Planned: 24
Actual: 27

Year	Planned	Actual
2015		25
2016	24	27
2017	23	
2018	18	
2019	15	
2020	12	
2021	10	
2022	8	

■ C. Reported incidents of overflowing trash bins at parks
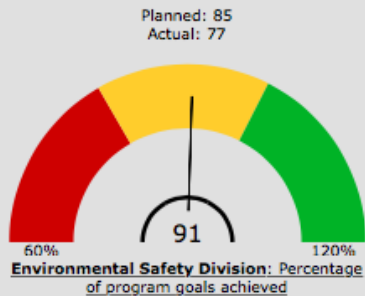
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Performance Reporting & Monitoring
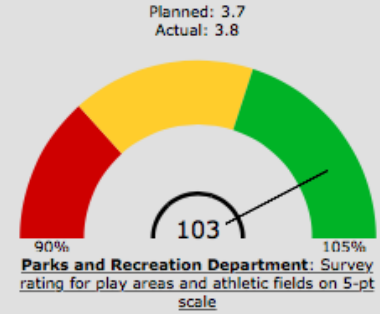
4. Flag performance problems
   - Drill-down capability is essential to finding the source of the problem

Reduction in storage accidents from 2016 baseline	🟡	🔴	🟢	🟡
A. Level 1 certification maintained	⚪	⚪	🔴	🟢
B Average applicant satisfaction score on 5-pt scale	🔴	🟡	🟡	🟢
Percentage of program goals achieved	🟡	🟡	🟢	🟢
Parks with facilities maintained	🟢	🟢	🟢	🟢
Provide 150 graffiti abatement actions	🟡	🟢	🟢	🟡
Issue 2465 building facility reservations	🟢	🔴	🟡	🟢
Issue 3680 picnic table reservations	🟢	🔴	🔴	🟡
Maintain 151 acres of park turf	🟢	🟢	🟢	🟢
100% of turf at length between 2-1/2" - 3-1/2"	🟡	🟡	🟢	🟢
A.Trees maintained in park landscaping	🟡	🟡	🟢	🟢
B. Acres of ground cover maintained	🟢	🟡	🟡	🟢
Maintain 28 play areas	🟢	🟢	🟢	🟢
Acres of athletic fields maintained	🟢	🟢	🟢	🟢

Performance Overview

Goal Leader : John Hatari
Title : Program Manager
Organization : Storage Licensing Program
Location : San Francisco, CA

Goal Statement: Level 8 Goal 3.3.2.1.4.3.3.3 Issue or renew 595 licenses.

Performance	2016 Planned	Q1	Q2	Q3	Q4
Issue or renew 650 licenses	650				

Explanatory Notes:

Supporting Goals -- Performance Quick Views:

Goal Leader : Tom Garcia
Title : Associate Manager
Organization : Application Processing Office
Location : San Francisco, CA

Goal Statement: Level 9 Goal 3.3.2.1.4.3.3.3.1 Process an anticipated 740 license applications.

Performance	2016 Planned	Q1	Q2	Q3	Q4
Process 740 license applications	740.00				
Achieve an average processing time of 13.5 days	13.50				

Goal Leader : Jenny Nakamoto
Title : Associate Manager
Organization : Background Investigations Office
Location : San Francisco, CA

Goal Statement: Level 9 Goal 3.3.2.1.4.3.3.3.2 Complete an anticipated 350 background investigations.

Performance	2016 Planned	Q1	Q2	Q3	Q4
Complete 375 background investigations	375.00				

Goal Leader : Sally Montara
Title : Associate Manager
Organization : Licensee Training Office
Location : Burlingame, CA

Goal Statement: Level 9 Goal 3.3.2.1.4.3.3.3.3 Conduct 21 licensee training classes.

Performance	2016 Planned	Q1	Q2	Q3	Q4
Conduct 22 licensee training classes	22.00				
Achieve average trainee satisfaction rating of 3.9	3.80				

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Performance Reporting & Monitoring

5. Use performance data to manage day-to-day operations
   - Provide every manager
     - "Clear line-of-sight" above
     - Access to timely performance data below

Integrating Performance with your Financial System

Facilitates measuring program efficiency – even on a selective basis for certain tasks :

- Automatically calculate unit costs of certain activities and outputs

- Track trends in program efficiency over time

Performance Scorecard for Fiscal Year 2017

Goal Leader : Michael Chan
Title : Parks Maintenance Manager
Organization : Parks and Recreation Department
Location : Capital Coast,
Overview : The Parks and Recreation Department ensures safe and beautiful public spaces and facilities along with programs that can be enjoyed by citizens

Goal Statement

Program Measure 3.1.1.2. Provide a projected 150 graffiti abatement actions.

	Performance	2015 Actual	2016 Planned	2016 Actual	2017 Planned	2018 Planned	2019 Planned	2020 Planned
	Part A. Provide 150 graffiti abatement actions	139	135	144	150	155	162	170

Provide ... actions

Reporting Type:

		Number of Units Actual:	Number of Units - Planned:	Unit Cost - Actual:	Unit Cost - Planned:	Total Cost - Actual:	Total Cost - Planned:	Score
Q1	OCT							
	NOV	24						
	DEC	30	35	$154.10	$130.57	$4,623	$4,570	
Q2	JAN							
	FEB							
	MAR	67	6...	$120.78	130.67	$8,092	$7,840	
Q3	APR							
	MAY							
	JUN	112	100	$135.40	$130.70	$15,165	$13,070	
Q4	JUL							
	AUG							
	SEP	138	150	$140.61	$130.67	$19,404	$19,600	

cizens of Capital Coast high-quality se
Goal 1. Ensure a safe community thro
Goal 2. Provide for effective and well-
Goal 3. Offer well-rounded and high-
al Outcome 3.1. Ensure that all city
utcome Measure 3.1.1. Achieve at lea
Program Measure 3.1.1.1. Maintai
Program Measure 3.1.1.2. Provide
Program Measure 3.1.1.3. Issue ar
utcome Measure 3.1.2. Achieve at lea
Program Measure 3.1.2.1. Provide
Program Measure 3.1.2.2. Maintai
utcome Measure 3.1.3. Achieve at lea
utcome Measure 3.1.4. The Parks Ma
al Outcome 3.2. Provide a diverse ra
al Outcome 3.3. Offer aquatics progr
utcome Measure 3.3.1. Youth Aquatic
Program Measure 3.3.1.1. Achieve
utcome Measure 3.3.2. Senior Aquati
utcome Measure 3.3.3. Special Needs
Program Measure 3.3.3.1. Achieve
Program Measure 3.3.3.2. Contact
utcome Measure 3.3.4. General Swim
al Outcome 3.4. Enrich the communi
Goal 4. Ensure the protection of the l
Goal 5. Ensure that all programs oper
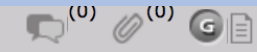
Assistance Outline

Performance Scorecard for Fiscal Year 2017

Goal Leader : Michael Chan

Title : Parks Maintenance Manager

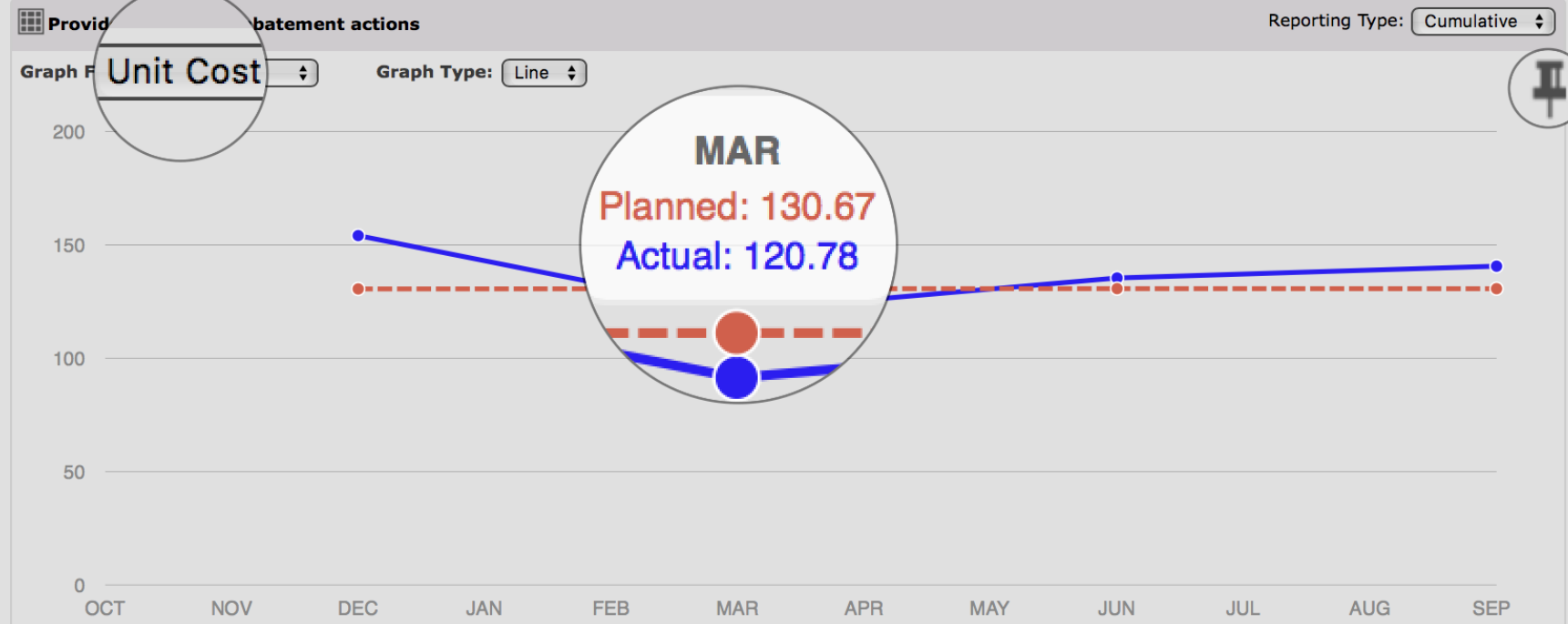Organization : Parks and Recreation Department

Location : Capital Coast,

Overview : The Parks and Recreation Department ensures safe and beautiful public spaces and facilities along with programs that can be enjoyed by citizens of all ages.

Goal Statement

Program Measure 3.1.1.2. Provide a projected 150 graffiti abatement actions.

	Performance	2015 Actual	2016 Planned	2016 Actual	2017 Planned	2018 Planned	2019 Planned	2020 Planned	2021 Planned
	Part A. Provide 150 graffiti abatement actions	139	135	144	150	155	162	170	178

Provid abatement actions

Reporting Type: Cumulative

Graph F Unit Cost

Graph Type: Line

200

150

MAR
Planned: 130.67
Actual: 120.78

100

50

0

OCT   NOV   DEC   JAN   FEB   MAR   APR   MAY   JUN   JUL   AUG   SEP

60

Getting Started with What You Already Have

- If no strategic plan or ability to link to the budget, then begin by developing just an Annual Plan with goals and measures

- Sort your existing measures into a a hierarchy of results supported by activities (i.e., workload measures) – even just 2 levels of measures can work well

- Organize small groupings of measures around your existing cost centers

For more information about
Performance Planning/Budgeting

Stop by Booth 1229

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CliftonLarsonAllen

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