**Amendment #1 to RFP ICMAHO/ICMA HSA/2020**

**Date of Issuance: 11/2/2020**

**Questions and Answers**

The following are answers to questions submitted through **10/30/2020.**  ICMA will respond to questions on a weekly basis as questions are received.

1. Please confirm whether this will be the inaugural HSA rollout for ICMA? If not, please provide membership and participation stats?

*Yes, this will be the inaugural HSA rollout for ICMA, which is why this is a great opportunity for the right partnership.*

1. Does ICMA have other sponsored healthcare benefit already rolled out with its members? If so, what does the adoption rate look like as far as member agencies signed up for the benefit?

*ICMA does not have other sponsored healthcare benefit directly. However, ICMA’s related organization, ICMA-RC does offer retirement benefits including retirement health savings programs.*

1. Does ICMA have to publicly compete to place the HSAs to one of its members (does ICMA have to go through the public employer’s RFP process or can a member association select the HSA from ICMA without having to put it out to public bid)?

*ICMA and its partner will have to publicly compete to place the HSA and will have go through the public employer’s RFP process. It is anticipated that the ICMA brand coupled with an attractive product and price offering will provide a competitive edge.*

1. Is there any expectation on the number of members who will select this HSA and/or employee participation in the HSA? Any idea of the total assets under management?

*ICMA expects that the chosen partner provider will work with ICMA in assessing the current and future market and in surveying our members and other communities to provide market research.*

1. For members who already have an HSA plan in place, what is ICMA’s strategy?

*ICMA anticipates working with the partner provider in assessing when communities who already have an HSA plan in place come up for renewal and working on a joint marketing plan to target and attract those communities.*

1. Has there been research done on how many of ICMA’s members offer a high-deductible-health-plan (HDHP) that would allow them to offer an HSA?

*ICMA can conduct targeted research with the selected partner provider.*

1. Has there been research done on how many ICMA members have an HDHP and don’t have an HSA?

*No. ICMA can work with the partner provider in conducting this research.*

1. What does ICMA anticipate for the contract start date and duration of years?

*Contract start date can be as soon as the partner provider is selected, and due diligence conducted. Duration of years is negotiable with interim assessments built in.*

1. Please provide the New Vendor Form so we can complete and include in our proposal.

*The vendor form has been attached.*

1. Of the 13,000 ICMA members, how many employees is that total who would be eligible for an HSA?

*ICMA does not have employee totals for ICMA member specific communities. However, the total local government marketplace in the US consists of over 6 million employees with an additional 8 million employees in education.*

1. When this contract is awarded, will the selected partner be the sole HSA vendor or added to a preferred vendor list?

*The expectation currently is to partner with the right HSA provider partner to offer the best solution. However, we will consider other options if during this process we find other options more beneficial for ICMA and our members.*