

Managing with Data: The New Normal - Big Data, Analytics and Measurement

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Businesses, Industries and Government have a lot of data that can't be used for decision making.



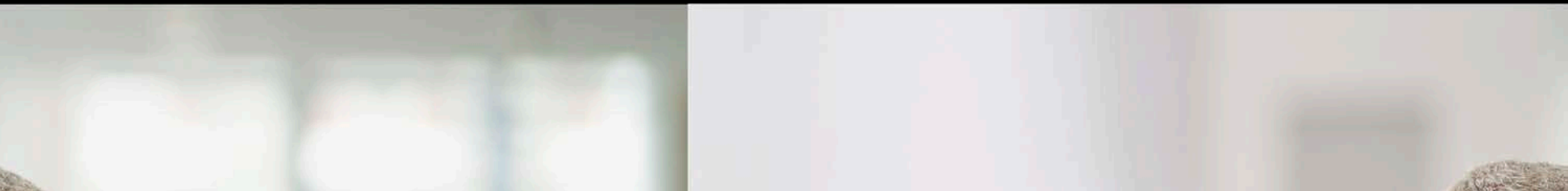
Some organizations are collecting a lot of data, but this data is not connected to the key processes used to manage local government.



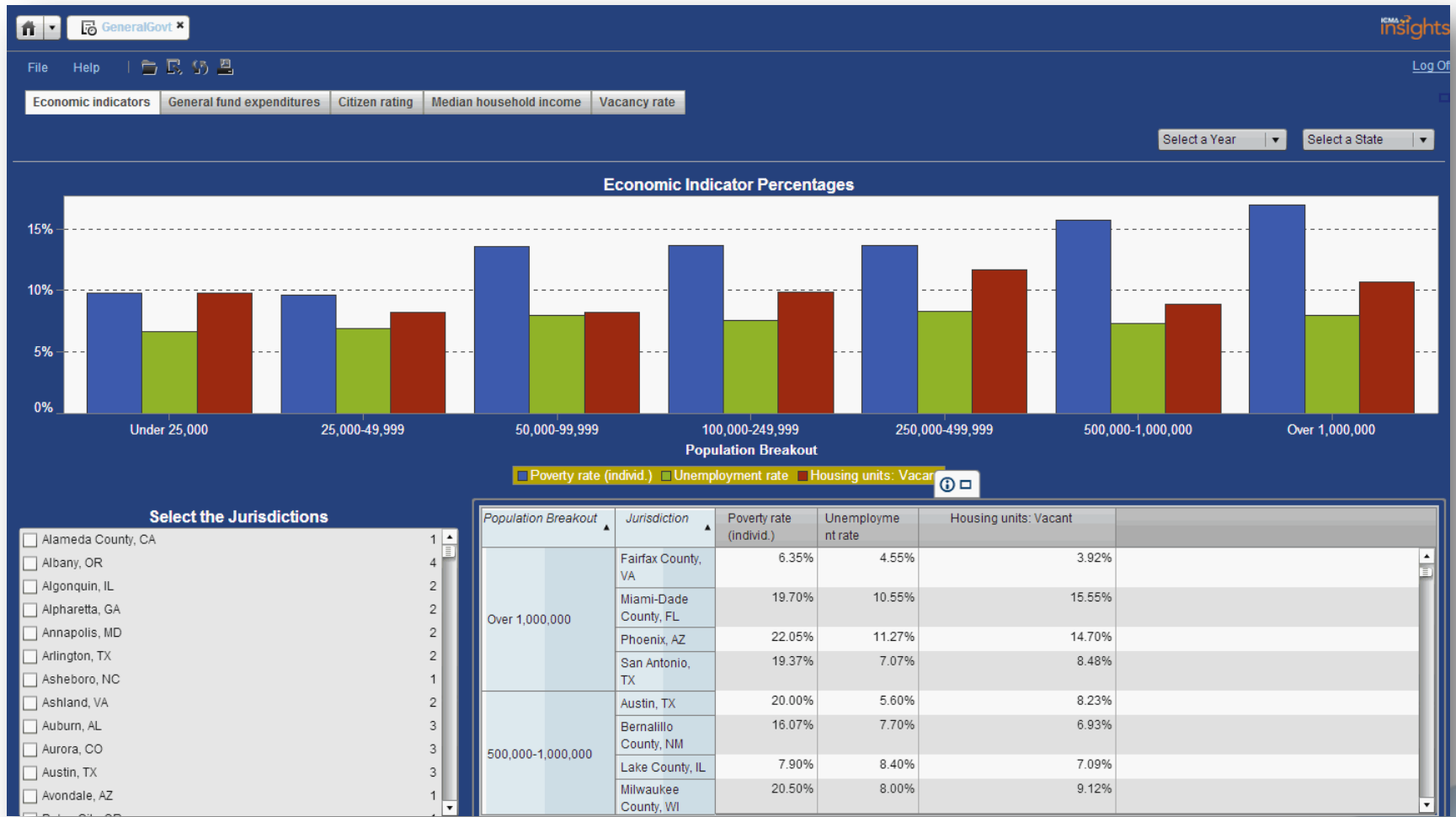
As a result some local government leaders feel that, citizens don't trust them to make efficient and effective decisions.



Have the information you need to make great decisions today. Have the insight you want to plan for the future.



Evidence-based decision making with ICMA Insights™ helps deliver the performance citizens expect.



**Collect credible performance
data for decision making**

Know what to measure. Know how to measure it.

Element	Modified by	Scorecard	Period	Actual Numeric
Food policy: Retailer incentives to ...	hwolford@icma.org	Greatville, USA	2013	
Food pricing: State/nonlocal policy ...	hwolford@icma.org	Greatville, USA	2013	
Form of government	hwolford@icma.org	Greatville, USA	2013	
General fund components	hwolford@icma.org	Greatville, USA	2013	
Goal: Number of acres of golf cou...	hwolford@icma.org	Greatville, USA	2013	10
Goal: Number of holes of golf aval...	hwolford@icma.org	Greatville,		
HR: Sick leave programs	hwolford@icma.org	Greatville,		
Has such work on vision and organi...	hwolford@icma.org	Greatville,		
Has the performance-based budget ...	hwolford@icma.org	Greatville,		
Has this collaborative approach ma...	hwolford@icma.org	Greatville,		
Has this community engagement w...	hwolford@icma.org	Greatville,		
Homeless population in jurisdiction	hwolford@icma.org	Greatville,		
ISO Rating: Year	hwolford@icma.org	Greatville,		
Is the jurisdiction has a comprehens...	hwolford@icma.org	Greatville,		
Is the jurisdiction has evaluated op...	hwolford@icma.org	Greatville,		
Is the jurisdiction has evaluated op...	hwolford@icma.org	Greatville,		
Is the jurisdiction uses performance...	hwolford@icma.org	Greatville,		

Approve Reject



ICMA Performance Insights™

Community Attributes – Instructions and Definitions

As you enter the performance metrics data online or research data offline, these instructions are intended to expand upon the abbreviated hints that accompany many of the questions on the online data entry tab.

The performance metrics that relate to broader policies or descriptors that do not change frequently have been placed in this Community Attributes service cluster. Responses in this service cluster are automatically carried over to the following reporting period unless updated by the jurisdiction's Primary Coordinator.

Question numbers are shown for the convenience of those who formerly participated in the CPM Comprehensive program. Within the online data collection form, questions are presented without reference to question numbers.

In this survey, where multiple selections are possible for the same question, please copy and paste the appropriate response(s) from the column of suggested responses provided (e.g., "B) Basic computer skills, D) Education, G) Internet safety").

CULTURE AND LEISURE

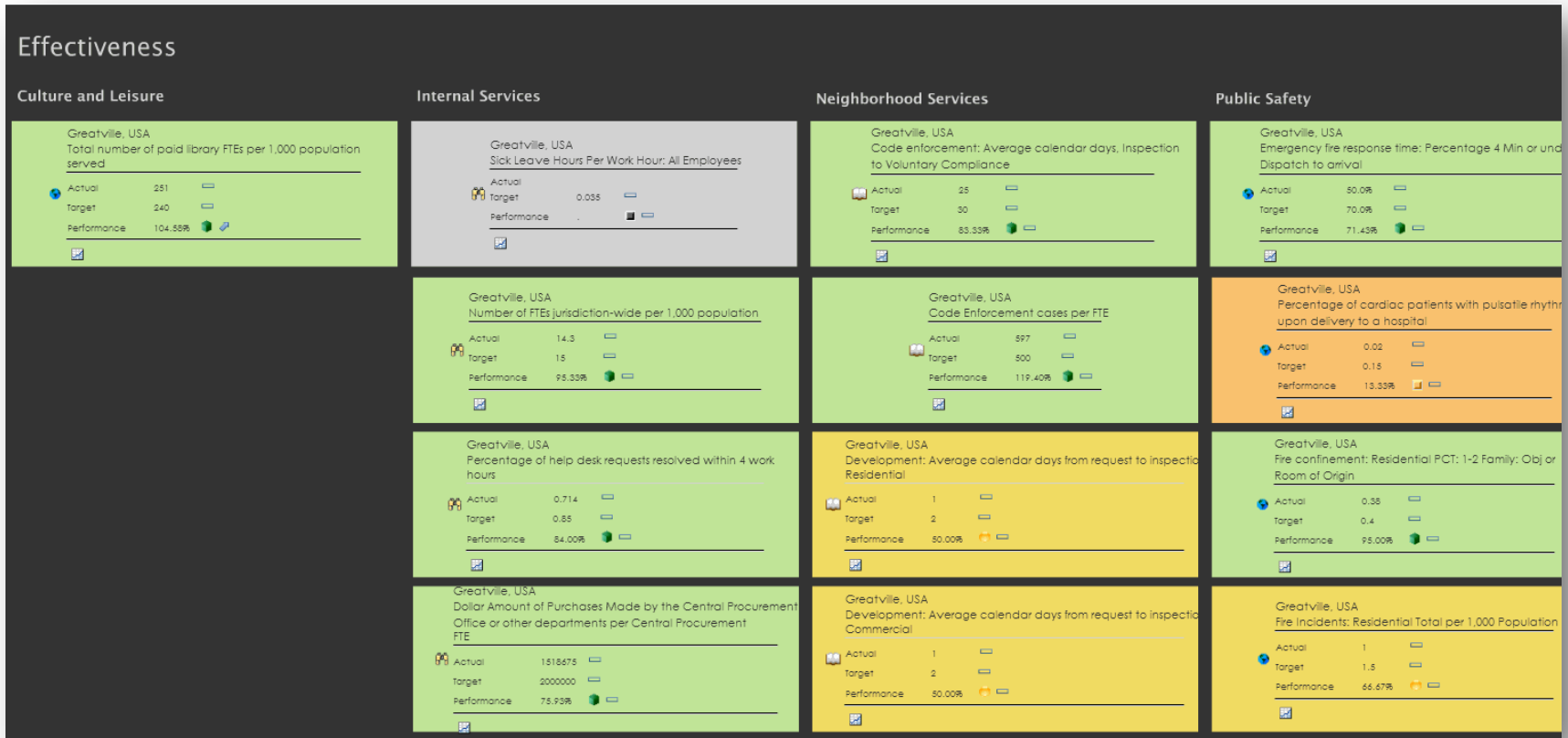
LIBRARY

Q14.3 Libraries: Courses or programming offered

"In the long term the most important question for a company is not what you are but what you are becoming."

--Gary Hamel

Knowing how well you are performing improves your success.



**Benchmark consistently
against peers for better results**

No single organization
excels at everything.

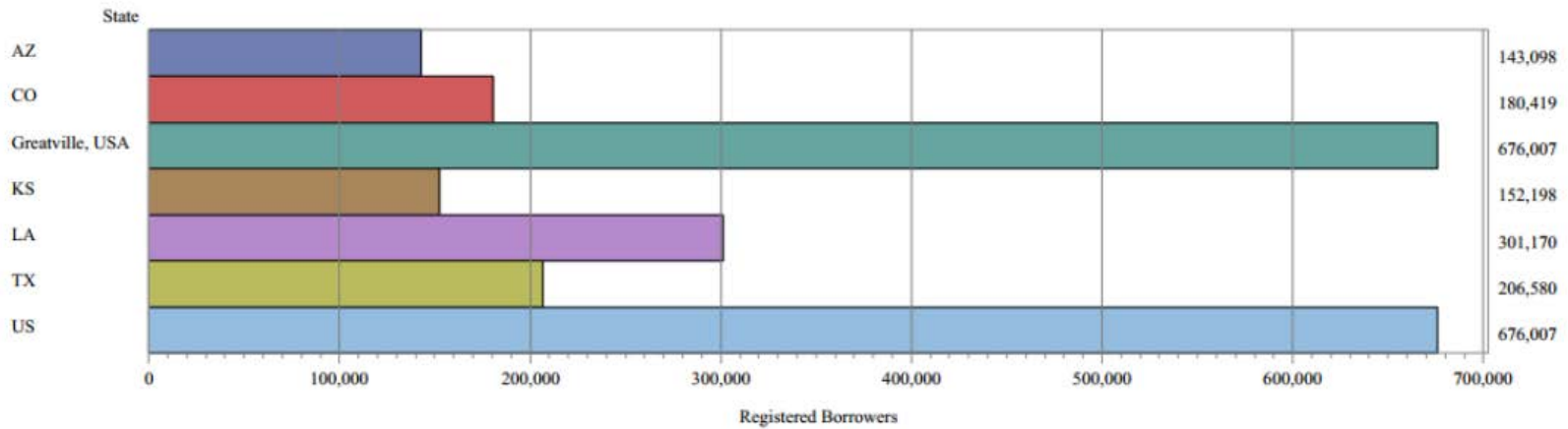
~~Plan A~~

~~Plan B~~

Plan C

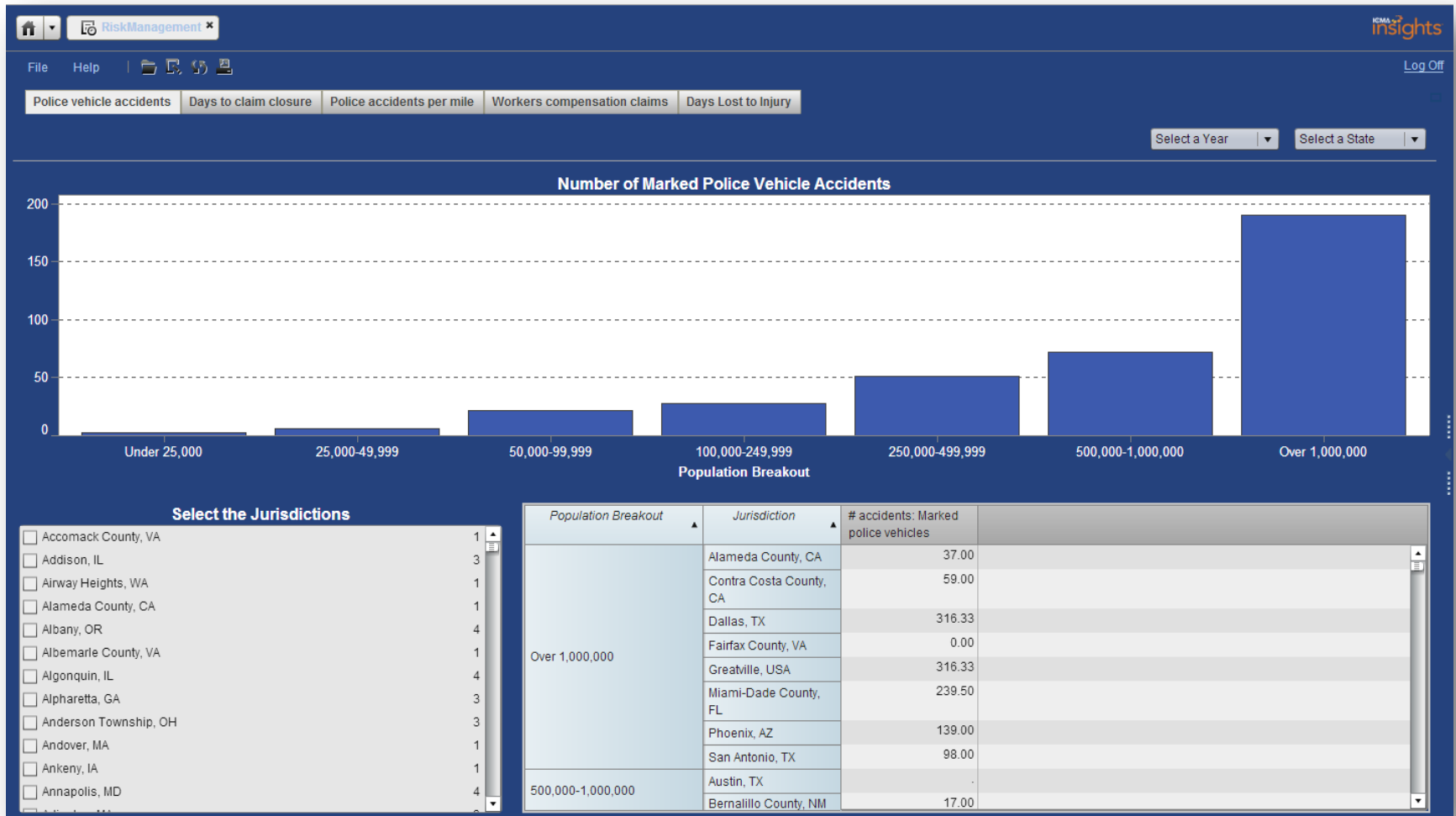
Sharing best practices makes everyone better.

Number of Registered Borrowers for FY 2012



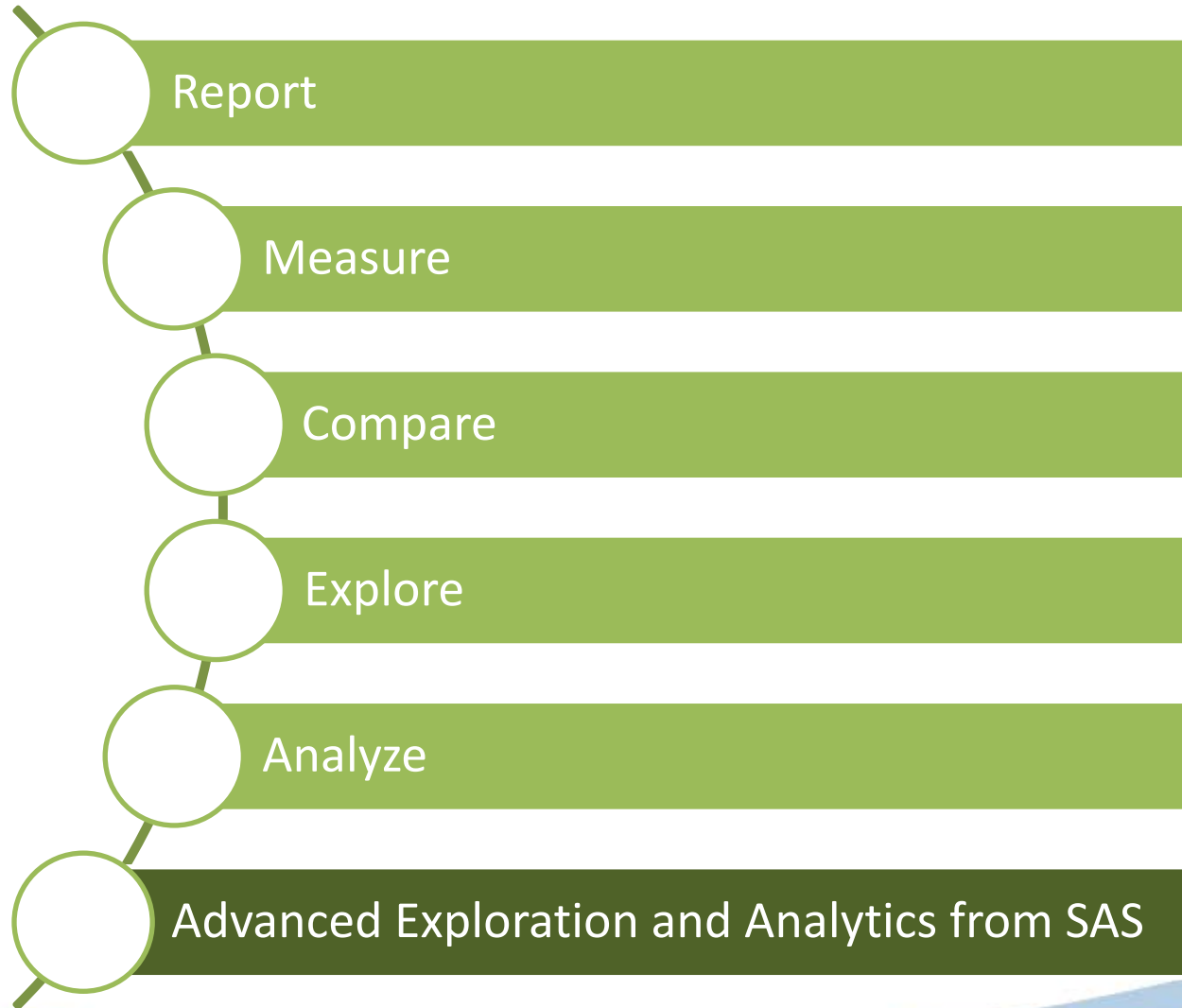
Generated by ICMA Insights on August 26, 2014

Improve target setting with benchmarks.



Use data to plan for the future

Creating a performance management culture ensures everyone is focused on the right goals.



When goals are focused on outcomes you have more control over the future of your organization and community.

Trend Analysis

06/01/2014

Jurisdictions

- ICMA Insights
 - ICMA
 - USA
 - AK
 - AL
 - AR
 - Test
 - Greatville, USA
 - AZ
 - CA
 - CO
 - CT
 - DC
 - DE
 - FL

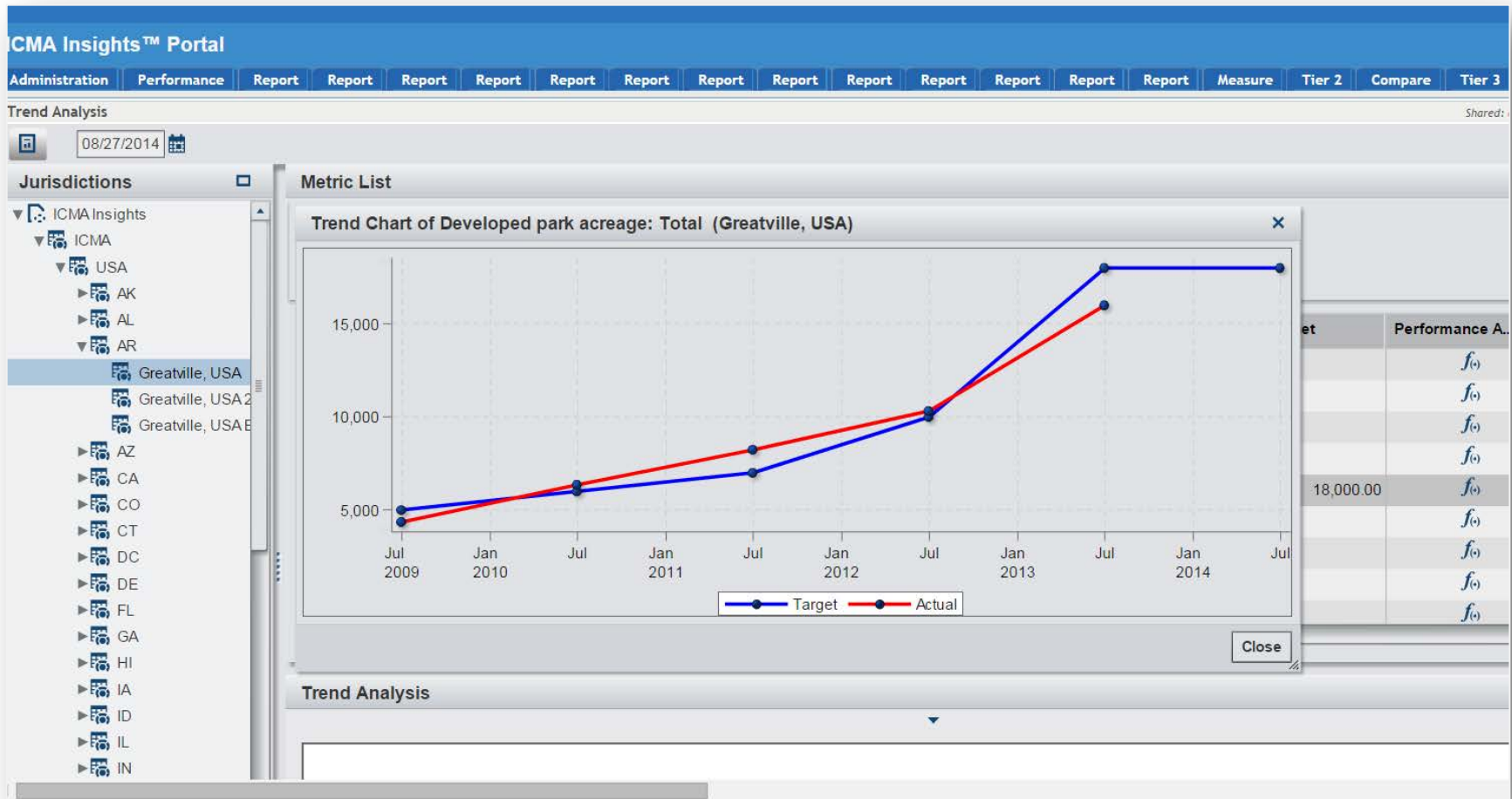
Metric List

Scorecard: Greatville, USA

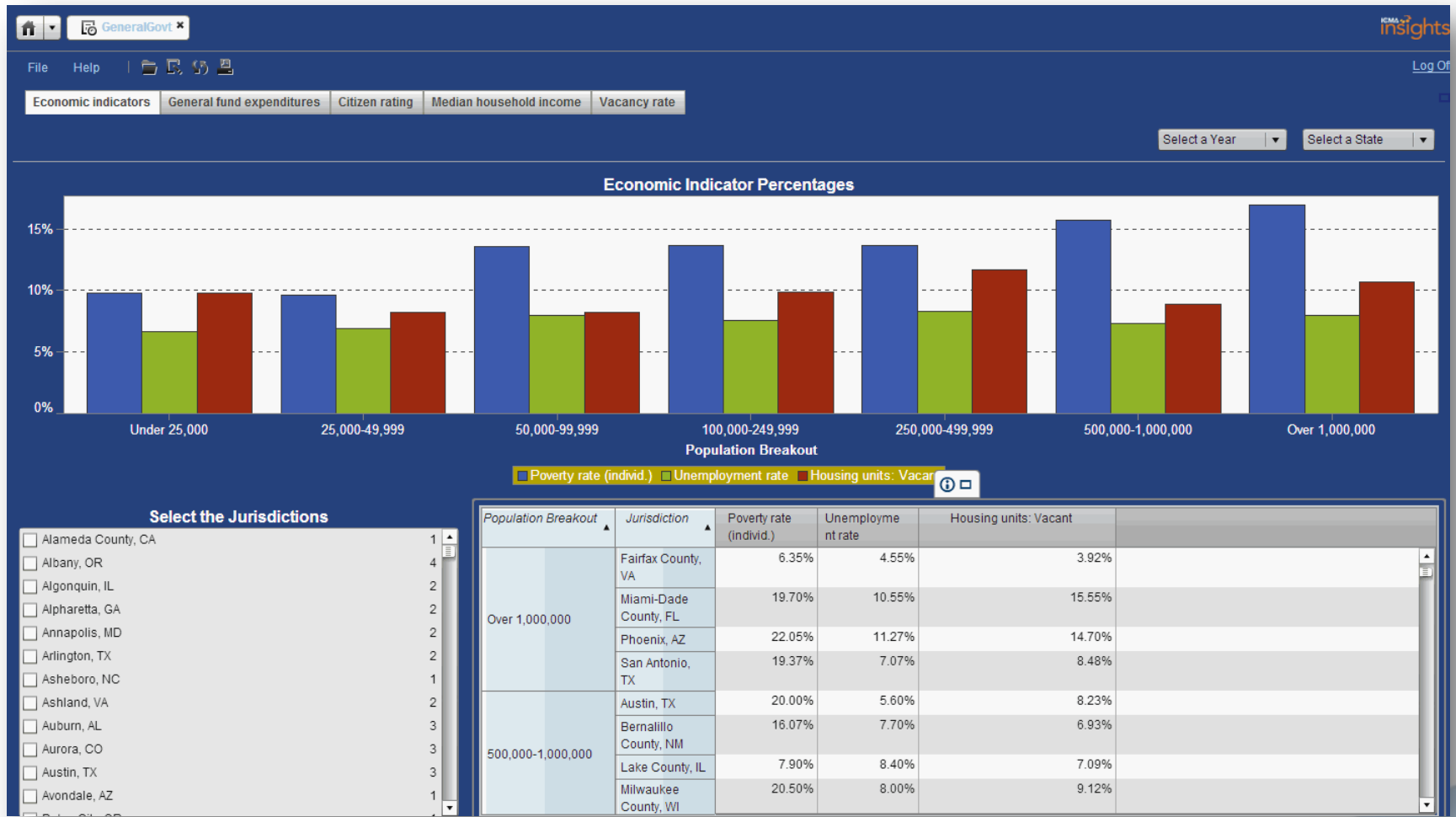
Date: 06/01/2014 Element type: Culture and Leisure Columns: Trend Analysis

Name	Period	Previous Actual	Actual	Target	Performance A..	Performance	ICMA Ran
Developed park..	2013	93,000	16,000.00	18,000.00	f() 88.89%		
Total number of..	2013		1,468	1,500	f() 97.87%		
Park maintena...	2013		1086	1200	f() 90.50%		
Total number of..	2013		251	240	f() 104.58%		
Parks and recr...	2013		56	40	f() 139.18%		
Parks and Recr...	2013		23	25	f() 92.00%		
Parks and Recr...	2013		23	25	f() 92.00%		
Park acres per ...	2013		19	20	f() 95.00%		

Interventions to address emerging opportunities or gaps become a proactive measure for success.



With ICMA Insights™ deliver the performance citizens expect by making evidence-based decisions.



Questions/Comments?

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ICMA
100th

ANNUAL CONFERENCE

Charlotte
Mecklenburg County

SEPTEMBER • 14-17 • 2014

