### **Open For Business**

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#### In The Beginning

- Open For Business was the brainchild of MyRegion.Org.
- The East Central Florida Region includes 7 counties and 86 cities serving a population of more than 3.8 million people.
- This region is the 19<sup>th</sup> largest economy in the U.S. and is projected to grow to 7 million people by 2050.

### In The Beginning

• Starting in 2011, the initial goal of Open For Business was "to collaboratively identify, analyze and seek correction to current regulatory and other economic barriers that prevent or complicate economic recovery in Central Florida".

#### In The Beginning

 Through regional discussions with 150 different groups, first project chosen was to streamline permitting and development.

#### Challenge

- Florida has a state building code; however, the region had 93 unique paths for approval.
- Many of those in the development industry do business in more than one city and county.
- The Challenge: How could counties and cities come together to provide a similar business experience to our development customers?

#### Streamlined Permitting Initiative

- MyRegion.Org facilitated discussions and used the 7 County Managers as the Leadership Council.
- The administrative approach was deemed to be faster and more pragmatic than using a council of elected officials.
- A Key to Success: The county managers know each other and work well together as a team.

#### Streamlined Permitting Initiative

- Consistent Base Standards
- Proactive Attitude
- Pre-application Reviews
- Establish Ombudsman Role
- Establish Timelines for Project Approvals

#### Streamlined Permitting Initiative

- Minimize Approval Steps
- Evaluate Processes Regularly
- Seek Customer Feedback and Make Changes

- Ahead of the Game
  - Space Coast Economic Development
     Commission Certifies and re-certifies
     County/City Governments for Streamlined
     Permitting
  - Customer Education Program on Permitting

- Ahead of the Game
  - One Stop Shop for Site Plan, Subdivision, and Permits
  - Mobile Technology
  - Third Party Advisory Groups

- Work In Progress
  - Electronic Submissions
  - Master File Program
  - Centralize Document Repository for Contractor Licenses

- Work In Progress
  - Customer Service
    - Feedback
    - Training

#### **Key Factors For Success**

- Understand and support concept of Regional Success.
- Pull together a team that works.
- Develop broad base of support.
- Implement what you can now.

#### **Key Factors For Success**

- Communicate, communicate, communicate!
- Celebrate and tell your story.
- Keep the team together.

# For additional information, please contact:

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#### **Questions & Answers**

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