Center for Priority Based Budgeting

User Group Panel July 2013 Washington DC

Presentation by Kenneth Terrinoni, Administrator, Boone County Illinois

Background: Boone County Illinois (Belvidere)

Between Rockford/Chicago.

Illinois has 102 counties, elected department heads.

Small but diverse: urban (Belvidere), gated community, farm community, subdivisions, Latino 20%.

The "Great Recession" had a major impact on Boone County.

The Illinois financial situation.

Sum up the Boone County Experience as the "Five Greats"

1. The Great Expansion

- --Population growth: 28,000 to 54,000.
- -- Taxable value growth: 65% between 2003/2008.
- --Schools, jails, land-use planning.
- -- "Exuberance" was the mood.

2. The Great Recession

- -- Revenues reached high mark 2008.
- --February 2009 revenues fell off the cliff.
- -- Unemployment reached 15%.
- -- Decline in taxable value: 25% from 2008 to 2012.
- --Boone County situation felt something like an economic depression.
- --Other recessions felt like speed bumps.

3. The Great Awakening

- -- Center for Priority Based Budgeting.
- -- County Board/Belvidere City Council Joint meeting.
- --Open about the scope of the problem.
- --We were facing a "New Normal".

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4. The Great Challenge

- --Reduce overall expenditures/maximize revenues.
- --Spending reductions within a county structure.
- --Win each budget battle one at a time.
- --Voluntary salary freeze; staff reductions by attrition, retirement incentive, layoffs, terminations, payroll shifting to other funds.
- --Collective bargaining/Interest Arbitration.
- --Integration of Courthouse remodel project into this financial situation.
- --Illinois property tax "Tax Cap" statute.
- --Use of other revenue streams.

"My center is giving way, my right is retreating...situation excellent...we are attacking" French General Ferdinand Foch defending Paris August, 1914.

5. The Great Reward

- --Cooperation with Department Heads.
- --Maintained reserves in the General Fund (25% of expenditures).
- --Achieved voluntary low wage growth (0%).
- --Health Insurance contribution increases achieved.
- --Union Interest Arbitration decision (0% award for one year by the Arbitrator).
- --Moody's rating for Boone County increased to Aa(2), recalibration.
- --Bond refunding August 2012, .97% rate, six year maturity.
- --Courthouse project under budget.
- --Comments by Moody's: "Strong and conservative management team" "Maintenance of healthy reserve levels"

The Financial Future (Cloudy at Best)

- -- Decline in taxable valuation will continue.
- --Too much reliance on economically sensitive revenues.
- --Revenues not back to pre-recession levels.
- --Continuation of structural revenue and expense issues.
- --Future loss of some revenues: Jail detainee imports, Public Safety Sales Tax, state revenues.
- --Lastly, a strong and resilient community.