Excellence through Skill Set in the New Normal

Francine L. Ramaglia, ICMA-CM ICMA Conference Presenter







Location





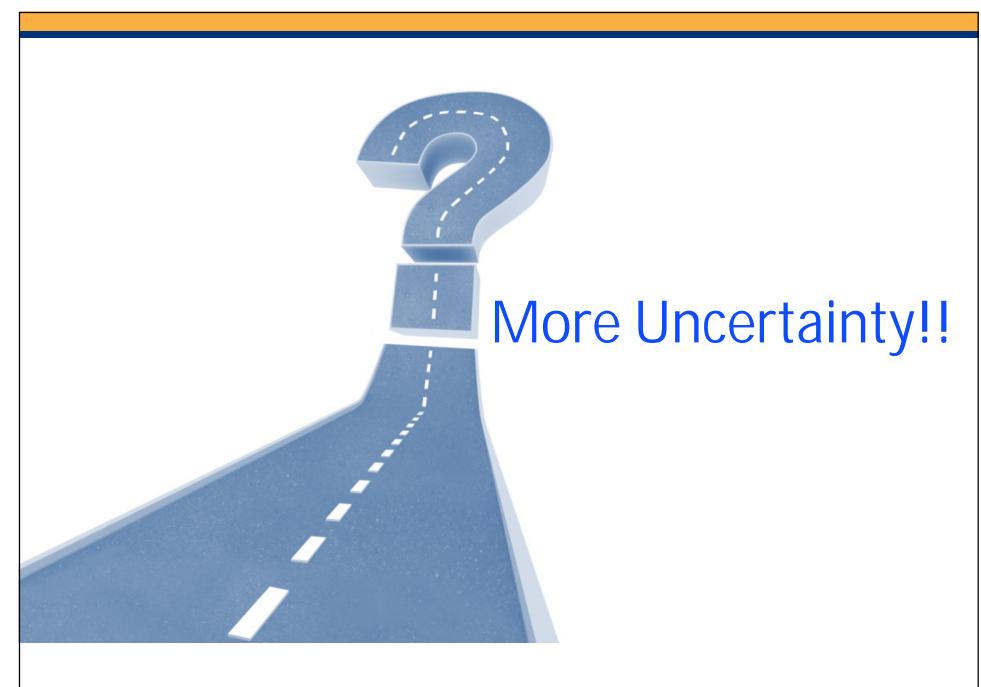
Our New Normal



- Annual budget reduced \$120 Million to \$73.4 Million past 5 years
- Reduced staff by 1/3
- 50% Reduction in Property Values (\$3 Billion ♥)
- One of highest foreclosure rates in Palm Beach County (10% of homes)
- Legislative reform from taxes to pensions....and more to come!
- Inspector General Oversight
- No end to unfunded mandates
- Increased demands for service







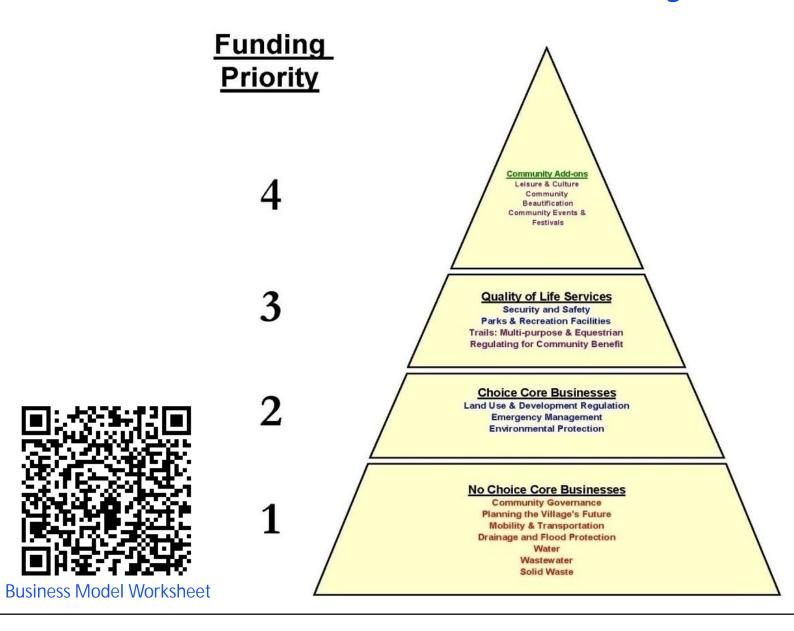


The Challenge

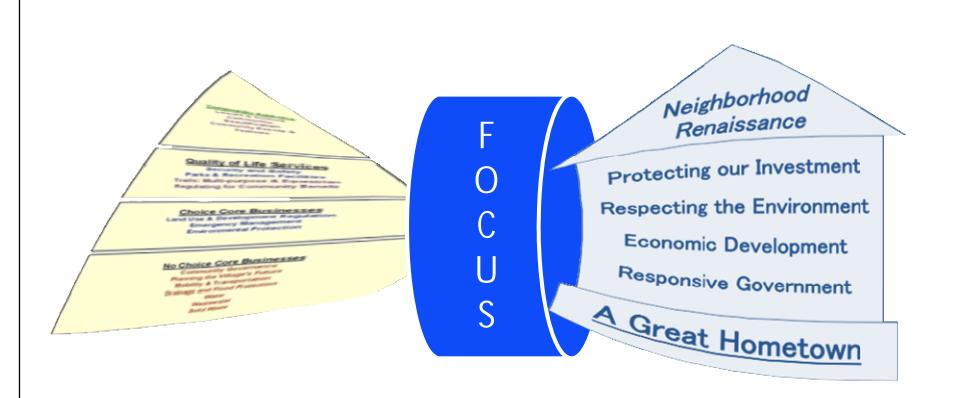
Reinvest Inspire Change Realign Priorities Fewer Resources

ICMV

Business Service Hierarchy



ICMV





Refocused our strategy and goals

Neighborhood Renaissance

Protecting our Investment

Respecting the Environment

Economic Development

Responsive Government

A Great Hometown

Great Neighborhoods

Great Schools

Great Parks

. . . Let Us Show You!



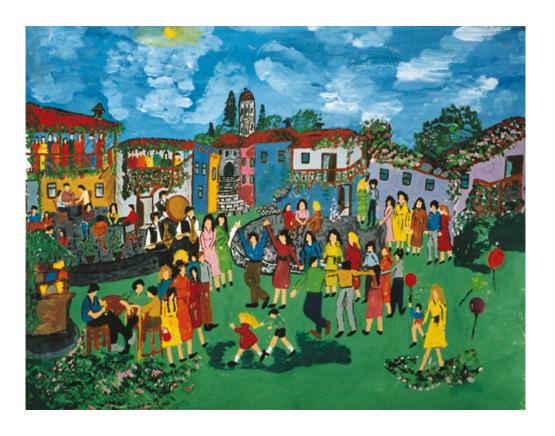
The 4 Question Test



- Does it foster a family friendly environment?
- Does it promote safe neighborhoods?
- Does it enhance the value of our community?
- Is it the RIGHT thing to do?



The Bottom Line



Provide Services Residents Want, Need and are Willing to Pay for





The real problem for any government ... is to control the civil servants. They will all explain why it is quite impossible to do things other than the way they are currently done.

- Milton Friedman, U.S. winner of the Nobel Prize in Economics



Typical Government Model





Think Differently



Shift Service Model

Redirect Funding

Engage Citizens

Reinvest in the community

Build Partnerships

Retrain and Realign Staff





Doing the things we do now and doing them better, cheaper and faster will take us so far. But it will not take us far enough. We're going to have to do new things in new ways.

- Peter Bonfield, British C.E.O. of British Telecom



Skill Sets in the New Normal

- Wellington 2060 Group
- Community Services
- Targeted Capital Spending
- Safe Neighborhoods
- IT and Communications
- Succession Planning and Training



Safe Neighborhoods

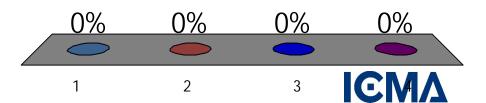






Have you addressed transparency?

- 1. Yes, we're an open book
- 2. Yes, on limited basis
- 3. Not at all



Transparent



Web Based





Engaging & More Responsive











Web QA







Internally Connected





Mobile





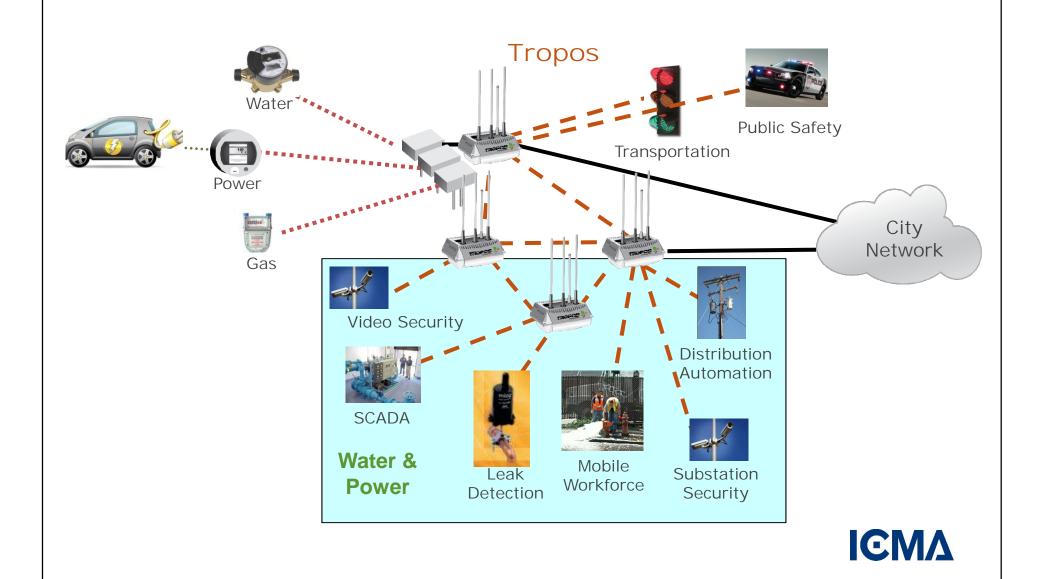






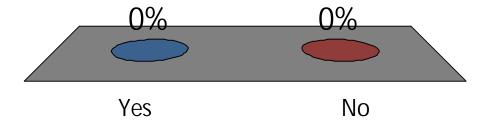


Wireless



Are You Getting the Most from your Technology?

- 1. Yes
- 2. No







In times of change... learners inherit the earth; while the learned find themselves beautifully equipped to deal with a world that no longer exists.

- Eric Hoffer, Author



Academies of Wellington

Leadership Academy

Wellington Experience

Practical Application Series

Technology Series

Are you Training for the Future?

- 1. Yes
- 2. No





Questions/Comments? Thank You!



For more information please visit our website





