



ISSUE BRIEF

Valuing Liabilities in State and Local Plans

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Why should decision makers care about the debate between actuaries and economists over what the appropriate discount rate should be to value pension liabilities? As Alicia H. Munnell, Richard W. Kopcke, Jean Pierre Aubrey, and Laura Quinby write in this issue brief, the stakes are high. They also argue that the debate over the discount rate should be separated from decisions over how to fund pension liabilities and how to invest pension assets.

What caught my eye was the CalPERS pension history they cite. In 1997, CalPERS reported that assets equaled 111 percent of liabilities using the traditional actuarial model. That upbeat report led the California legislature to enhance the benefits of both current and future employees. The legislature reduced the retirement age, increased benefit accrual rates, and shortened the salary base for benefits to the final year's salary.

If CalPERS liabilities had been valued at the riskless rate in 1997, the plan would have been 76 percent funded. The authors suggest that a riskless rate of valuing liabilities would minimize the temptation for elected officials to become overly generous in good financial times and would better protect funding levels when there is a downturn.

The authors acknowledge that reducing the discount rate from about 8 percent today to 5 percent under the riskless rate would raise new policy questions:

Should the amortization period be increased from 30 years to a longer period?

Are changes needed in retirement ages and other provisions for new employees?

How would plans pay for increases in their required payment for normal costs?

These are important issues to consider as governments grapple with financial pressures and public skepticism.

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A handwritten signature in black ink that reads "Elizabeth K. Kellar".

Elizabeth K. Kellar
President and CEO
Center for State and Local Government Excellence

Valuing Liabilities in State and Local Plans

BY ALICIA H. MUNNELL, RICHARD W. KOPCKE, JEAN-PIERRE AUBRY, AND LAURA QUINBY*

Introduction

To measure the liability of a pension plan requires discounting a stream of promised future benefits to the present. For public sector plans, what discount rate to use in this calculation is a subject of great debate. State and local plans generally follow an actuarial model and discount their liabilities by the long-term yield on the assets held in the pension fund, roughly 8 percent. Most economists contend that the discount rate should reflect the risk associated with the liabilities, and given that benefits are guaranteed under most state laws, the appropriate discount factor is a riskless rate, roughly 5 percent, as discussed below. Thus, the economists' model would produce much higher liabilities than those currently reported on the books of states and localities. The intensity of the debate is fueled by the assumption that the magnitude of the liabilities dictates the size of the funding contribution and even how the pension fund assets should be invested.

This *brief* attempts to separate the question of valuing liabilities from the questions of funding and investment. As background, it explains the current approach to valuing liabilities in the private and public sectors. Second, it discusses why, given their guaranteed status, state and local pension liabilities should be discounted at a riskless rate and shows how much measured liabilities would increase by applying such a rate. Third, it argues that valuing liabilities is only one

factor entering the funding calculation, and that using a riskless discount rate does not necessarily mean that contributions should increase immediately. In addition, it explains that selecting a discount rate and choosing whether or not to invest in risky bonds and equities are quite separate decisions. The conclusion is that whereas using a riskless rate instead of the assumed return on assets produces a very high measure of public pension liabilities, such a change does not have immediate implications for funding or investment. And adopting a riskless rate has clear advantages: it would accurately reflect the guaranteed nature of public sector benefits; it would increase the credibility of public sector accounting with private sector analysts; and it could well forestall unwise benefit increases when the stock market soars.

Current Approach to Valuing Liabilities

Valuing pension liabilities raises two questions. What should be included in liabilities? And what discount rate should be used to express those liabilities in today's dollars? The answers differ for the public and private sectors.

The two main liability concepts are the Projected Benefit Obligation (PBO) and the Accumulated Benefit Obligation (ABO). The PBO includes pension benefits paid to retired employees, benefits earned to date by active employees based on their current salaries and years of service, and the effect of future salary increases on the value of pension rights already earned by active workers (A + B + C in Figure 1, p. 4). The ABO includes retirees' benefits and benefits earned to date by active employees (A + B in Figure 1), but it does not include the effect of future salary increases on benefits of active workers. Neither concept includes the impact of future service (D in Figure 1).

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Two types of rates are used to discount liabilities. The first is the expected return on the assets held in the pension fund. The second is a modified yield curve of corporate bond rates.

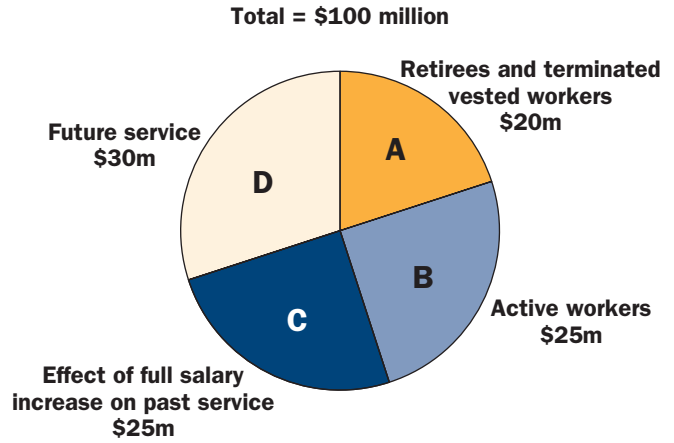
Private pension plans

When the Employee Retirement Income Security Act of 1974 (ERISA) established funding standards, it followed the actuaries’ approach. Actuaries recognize the liabilities associated with an ongoing plan (the PBO), and adopt expected returns to assess the ability of the assets in hand to cover future liabilities. If their estimates of obligations proved too low, they revised their calculations, and the sponsor increased its contributions.

In the 1980s, a rash of bankruptcies and plan failures showed policymakers that many sponsors did not have the wherewithal to increase contributions when the return on equities fell short of expectations. These failures placed enormous pressure on the Pension Benefit Guaranty Corporation (PBGC), the agency established to insure benefits of insolvent plans. To protect the PBGC, the government in 1987 introduced an alternative minimum funding requirement. That minimum is based on a concept of benefits close to the ABO, a proxy for the benefits the PBGC insures, discounted by modified corporate bond rates to reflect the contractual nature of the guarantee (see Table 1).¹

For their financial statements, private plan sponsors must follow guidelines established by the accounting profession. These accounting rules require that plans

Figure 1. Present Value of Projected Benefits for a Hypothetical Plan



Source: Authors’ illustration.

use the ABO to value their obligations—since the sponsor can always shut down the plan—and use a low-risk rate to reflect the plans’ contractual, bond-like obligations. When reporting their current year’s pension expense, however, sponsors use the PBO and a discount rate that reflects the expected return on pension fund assets.

State and local pension plans

In the public sector, the rules for both reporting and funding public pension plans are set out in Government Accounting Standards Board (GASB) Statements 25

Table 1. Approaches to Valuing Liabilities, 2009

Plan type/purpose	Governing entity	Liability concept	Discount rate
Private plans			
Funded status			
Actuarial	ERISA/IRC	PBO	Return on assets (7.4%)
Current liability ²	ERISA/IRC	ABO	Corporate bond rate ³ (5.6%)
Financial reporting			
Expense	SEC/FASB	PBO	Return on assets (7.4%)
Funded status	SEC/FASB	ABO	Corporate bond rate ⁴ (5.6%)
State and local plans			
Funded status	GASB	PBO	Return on assets (8.0%)
Financial reporting	GASB	PBO	Return on assets (8.0%)

Sources: Governing entity and liability concepts for private plans are from American Academy of Actuaries (2004); FASB 87; and FASB 132(R). Funding data are authors’ estimates based on the historical relationships between rates reported in the U.S. Department of Labor’s Form 5500 Series (2000-2007) and those in Standard & Poor’s (2000-2009). Reporting data for private plans from Standard & Poor’s (2007). Reporting data for state and local plans are authors’ calculations from Center for Retirement Research at Boston College Public Pension Database (PPD), 2009.

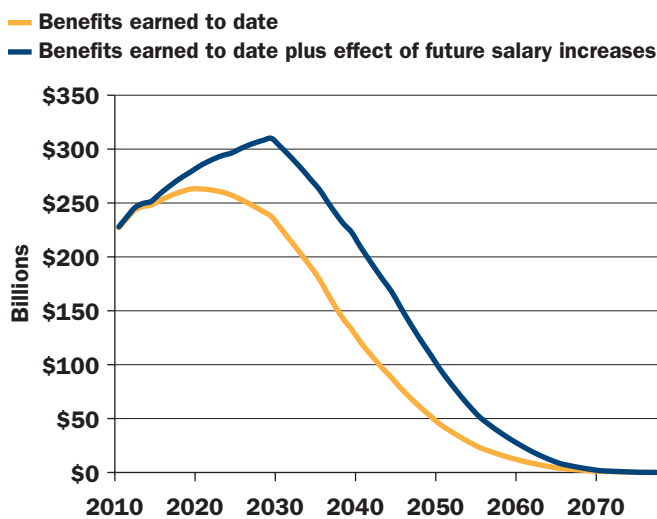
and 27. GASB defines liabilities in terms of the PBO. GASB 25 states that the discount rate should be based on “an estimated long-term yield for the plan, with consideration given to the nature and mix of current and planned investments . . .”⁵

The use of the PBO seems appropriate for pension plans in the public sector. Benefits promised under a public plan are accorded a higher degree of protection than those under a private sector plan because, under the laws of most states, the sponsor cannot close down the plan for current participants.⁶ That is, whereas ERISA protects benefits earned to date, employees hired under a public plan have the right to earn benefits as long as their employment continues.⁷ Thus, the PBO, which includes the effect of future salary increases on the value of pension rights already earned by active workers, seems like the correct measure of liability.⁸

As shown in Figure 2, by 2020 the projected annual obligations behind the PBO for public plans are significantly greater than those behind the ABO, which makes no allowance for plans’ additional obligations resulting from rising salaries in the future.

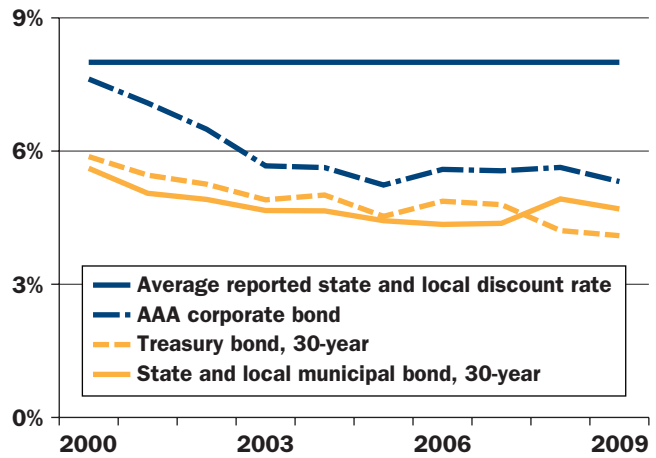
The guaranteed nature of public plans’ benefits—because the sponsor cannot shut down the plan for current participants—also means that the obligations of public pension plans should be discounted at a riskless rate of interest, which typically is below the yields that plans expect to earn on their investments (see Figure 3). This discrepancy is the nub of the controversy.⁹

Figure 2. Future Benefit Obligations for Current State/Local Retirees and Active Workers, 2010–2078



Source: Authors’ calculations from CRR PPD (2009), various annual reports, and actuarial valuations.

Figure 3. Yield to Maturity Rates of Different Assets, 2000–2009



Sources: U.S. Federal Reserve (2000–2009) and authors’ calculations from CRR PPD (2001–2009).

Valuing Liabilities in the Public Sector at the Riskless Rate

For sponsors, trustees, fiduciaries, or regulators who want to measure the funded status of a going concern that will meet its obligations, the riskless rate is the appropriate discount rate.¹⁰ Using the return on the plan’s assets, as GASB recommends, produces misleading results. The returns on the bonds and stocks in the pension fund include premiums to cover the risk of holding these assets. Discounting pension benefits using the expected yield on these securities implies that the entire yield is available to help pay future benefits, making no allowance for the cost of expected losses, which is represented by the risk premium. It also suggests that a rise in the risk premium improves a plan’s funded status.

Standard financial theory suggests that future streams of payment should be discounted at a rate that reflects their risk.¹¹ In the case of state and local pension plans, the risk is the uncertainty about whether payments will need to be made. Since these benefits are protected under most state laws, the payments are, as a practical matter, guaranteed. Consequently, to assess accurately the status of a plan as a going concern that will meet its obligations warrants discounting its stream of future benefits by the risk-free interest rate.¹²

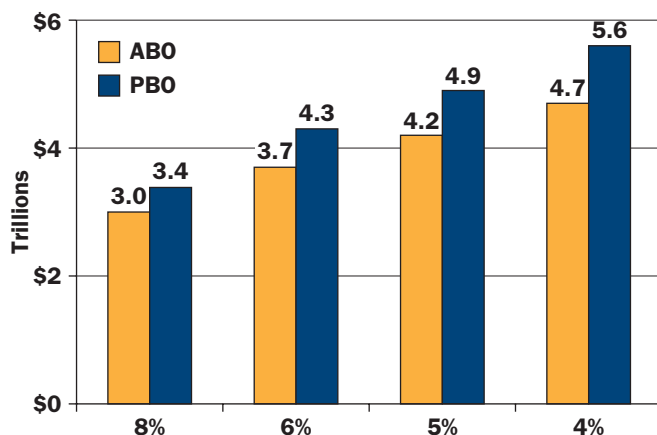
Just what rate best represents the riskless rate is a subject of debate. Researchers have laid out some general characteristics.¹³ The rate should reflect as little risk

as the liabilities themselves, be based on fully taxable securities (because pension fund returns are not subject to tax), and not have a premium for liquidity (because most pension fund liabilities are long term and do not require liquidity).¹⁴ Among the interest rates quoted in financial markets, those on Treasury securities come the closest to reflecting the yield that investors require for getting a specific sum of money in the future free of risk. Currently, the yield on 30-year Treasury bonds, about 4 percent, is likely less than the riskless rate due to the valuable liquidity they offer investors.¹⁵ Therefore, we would suggest increasing the current rate by about one percentage point and using a number of about 5 percent for 2009.¹⁶

Figure 4 shows what liabilities would look like under alternative liability concepts and interest rates. In 2009, the aggregate liability for the sample of 126 state and local plans in our database was \$3.4 trillion, calculated under the guidance provided by GASB 25—a PBO concept and a typical discount rate of 8 percent. Assets in 2009 for these sample plans were \$2.7 trillion, yielding an unfunded liability of \$0.7 trillion. Using a riskless discount rate of 5 percent raises public sector PBO liabilities to \$4.9 trillion, which yields an unfunded liability of \$2.2 trillion.

Although the present value of plans' promised benefits depends on the choice of the discount rate, the promised benefits themselves do not. When the teachers or firefighters retire, they will get the amount calculated under the plan provisions, and how that future amount is reported today has no impact on the ultimate payment. But the choice of discount rate does matter for measuring the funded status of pension plans.

Figure 4. Aggregate State and Local Pension Liability under Alternative Discount Rate Assumptions, 2009



Source: Authors' calculations from CRR PPD.

Implications of a Riskless Rate

Valuing pension liabilities using a riskless rate is often thought to have a number of implications—some valid and some not.¹⁷ One valid implication is that such a change would probably affect the attitudes of government officials and taxpayers toward liberalizing plan provisions when plans appear to be more than fully funded. One less valid implication is that changing the valuation of liabilities would necessarily have an enormous immediate impact on required annual contributions. And a totally invalid implication is that the selection of the discount rate has any implications for appropriate investments for public plans. The following discusses each of these points in turn.

Plan design

Recognizing the riskless nature of state and local pension liabilities could avoid the type of benefit liberalizations that took place in the 1990s, when many state and local plans appeared to be overfunded. For example, in 1999, the California Public Employees' Retirement System (CalPERS) reported that assets equaled 128 percent of liabilities, and the California legislature enhanced the benefits of both current and future employees. It reduced the retirement age, increased benefit accrual rates, and shortened the salary base for benefits to the final year's salary.¹⁸ If CalPERS liabilities had been valued at the riskless rate, the plan would have been only 88 percent funded.¹⁹ An accurate reporting of benefits to liabilities would avoid this type of expansion for current employees. Similarly, an accurate accounting of liabilities would increase the incentive for politicians to make necessary changes in retirement ages and other provisions for new employees to reflect the fact that Americans are living longer and healthier lives.

Plan funding

It is generally agreed that each generation of taxpayers should pay the full cost of the public services it receives. If a worker's compensation includes a defined benefit pension, the cost of the benefit earned in that year (the normal cost) should be recognized and funded, not deferred until the pension is paid in retirement.²⁰ The discipline of making state and local governments pay the annual costs also discourages governments from awarding excessively generous pensions in lieu of current wages.²¹

Reducing the discount rate from about 8 percent to 5 percent would raise the present value of benefits and increase the employer's normal cost from about 7 percent to about 15 percent of payroll (assuming the employer paid this full increment).²² Since payrolls account for about 28 percent of state and local budgets, in normal times, the increase would be significant, but manageable. Higher normal cost payments will ensure that adequate reserves are put aside for today's workers.

States and localities also have unfunded pension obligations because either 1) they did not put away money at the time the benefits were earned or provided benefits retroactively; or 2) the value of plans' assets dropped unexpectedly. The cost of these unfunded liabilities also needs to be distributed in some equitable fashion. As discussed above, with no change in the amortization period, the adoption of a 5-percent discount rate would increase the unfunded liability from \$0.7 trillion to \$2.2 trillion and thereby substantially increase the required amortization payment. But, in reality, what would such a change mean? Under current circumstances, states and localities are not in any position to double or triple their contributions. Therefore, implementation of any change would have to wait until the economy and markets recover. Moreover, changing the discount rate would have to be considered by the community of actuaries, accountants, and sponsors in the context of other changes, such as perhaps extending the amortization period from 30 to 40 years.²³ That is, an increase in the measure of the unfunded liability need not automatically translate into an immediate and intolerable increase in annual amortization payments for states and localities.

Plan investments

The choice of a discount rate for valuing liabilities does not limit the selection of a plan's assets. This view conflicts with those who contend that not only should liabilities be discounted by the riskless rate, but also that public plans should not be invested in risky assets. They argue that higher assumed returns allow taxpayers today to make lower contributions. If the anticipated returns do not materialize, assets will be inadequate and future taxpayers will be on the hook to make up the difference.²⁴ So proponents of this argument contend that plan sponsors should invest only in riskless assets.

The problem with this argument is that it assumes a most extreme degree of risk aversion. If sponsors of

public plans were averse to all risk, they would require the pension funds to hold only Treasury securities. But when sponsors are willing to take at least as much risk as the average investor, the premiums on bonds and stocks cover their cost of holding these investments.

If sponsors of public plans are more willing and able to bear risk than the average investor—because they are perpetual entities and have the power to tax—then the premiums on stocks and bonds will exceed the risk premiums they require. This “surplus” return reduces taxpayers' net cost of paying future pension liabilities. That is, the value of stocks and bonds to the pension funds exceeds their market value by an amount reflecting the present value of this surplus return.²⁵

While discounting pension funds' liabilities by the expected returns on their portfolios overstates their funded status, measures that ignore the surplus return could understate their funded status. Nevertheless, a clear understanding of the status of a pension fund requires calculating the present value of liabilities using the riskless rate. It also requires the explicit assessment of surplus returns, considering their size, timing, and risks. Plans can then adjust their funding strategies to reflect these surplus returns. One possible adjustment is to aim for less than 100-percent funding. The point here is that if pension funds hold only riskless assets, they cannot earn a surplus return.

Conclusion

The argument is compelling that the liabilities of public pension plans, which are guaranteed under state law, should be discounted by a rate that reflects their riskless nature. Such a change would produce a large number. Liabilities would rise from \$3.4 trillion to \$4.9 trillion, and with \$2.7 trillion of assets on hand, unfunded liabilities would rise from \$0.7 trillion to \$2.2 trillion.

What difference does such a change make? First, a more realistic measure of the funded status of the plans would deter plans from offering more generous benefits in response to supposed excess assets. Second, it would increase the required payment for normal costs, which would have an immediate, but manageable impact on the budgets of states and localities. In terms of the amortization payments, a change in the discount rate will increase the amount to be amortized, but the timing of the payments is a policy decision. Finally, discounting by a riskless rate does not imply that plans should hold only riskless assets. Managers of

state and local plans could continue to invest in equities and other risky assets. If the returns on these assets resemble their long-run historical performance, plans' unfunded liabilities would be paid off more quickly than anticipated, as the gains on their assets exceed the returns on Treasury securities.

Resolving the discount-rate debate would increase the confidence of private sector observers in the reports of state and local pension funds.

Endnotes

- 1 The concept used by the PBGC is "current liabilities," which differs from the ABO in two ways. First, it requires a specific mortality table and, second, it mandates that the discount rate be a four-year weighted average of the 30-year Treasury rate (McGill et al., 2010).
- 2 ERISA and the Internal Revenue Code (IRC) require plan sponsors to report funding information to the Department of Labor, the PBGC, and the Internal Revenue Service (IRS); the agencies develop a joint report: Form 5500.
- 3 The IRS publishes interest rates, which, in the wake of the Pension Protection Act of 2006, consist of segment rates to reflect the timing of the plan's liabilities. The numbers reported in the table are the weighted average for these segments.
- 4 Financial Accounting Standards Board (FASB) 87 allows plans to choose a discount rate from among several corporate bond measures.
- 5 Statement 25 is titled "Financial Reporting for Defined Benefit Pension Plans and Note Disclosures for Defined Contribution Plans." Statement 27 is titled "Accounting for Pensions by State and Local Governmental Employers." The provisions of GASB 25 and 27 became effective June 15, 1996.
- 6 National Conference on Public Employee Retirement Systems (2010).
- 7 Steffen (2001). Assuming that employers are constitutionally barred from changing all benefit provisions slightly overstates the riskless nature of public liabilities, since some states and localities can alter the Cost-of-Living Adjustment (COLA) that they grant beneficiaries from year to year. However, a survey of the 126 plans in the CRR PPD shows that plans offering ad hoc COLAs account for only 20 percent of aggregate accrued liability. Discounting ad hoc COLAs at 8 percent, rather than the risk-free rate, does not significantly alter the percent increase in liabilities.
- 8 This assessment differs from that of Brown and Wilcox (2009), Novy-Marx and Rauh (2009a), and Bulow (1982), who argue that the ABO is the preferred concept because it puts pension accruals on the same basis as wages and salaries.
- 9 For more details, see Bronner (2008); Bader and Gold (2003); Gold and Latter (2008); Novy-Marx and Rauh (2009b); and Arnott (2005).
- 10 For example, regulators do not mark down the value of banks' and insurance companies' liabilities when risk premiums rise. To do so would overstate their solvency. This logic is behind Biggs' (2010) use of options to measure plans' funded status. The options formula discounts a plan's obligations at the riskless rate.
- 11 In economics and finance, the analysis of choice under uncertainty identifies the discount rate for riskless payoffs with the riskless rate of interest. See Gollier (2001) and Luenberger (1997). This correspondence underlies much of the current theory and practice for the pricing of risky assets and the setting of risk premiums. See Sharpe, Alexander, and Bailey (2003); Bodie, Merton, and Cheeton (2008); and Benninga (2008).
- 12 Such an approach has been adopted by other public or semi-public plans. The Ontario Teachers' Pension Plan 2009 Report used a discount rate in the financial valuation of 4.6 percent, which was equal to the yield of long-term Government of Canada Real Return Bonds, plus 0.5 percent, plus the assumed inflation rate. In the Netherlands, fair value accounting for defined benefit plans has replaced the traditional actuarial approach (Ponds and van Riel, 2007).
- 13 Brown and Wilcox (2009).
- 14 Novy-Marx and Rauh (2009a) employ a state-specific taxable municipal bond rate based on the zero coupon municipal bond curve. Their rationale is that states are equally likely to default on their pension obligations as on their other debt.
- 15 The 30-year Treasury constant maturity series was discontinued on February 18, 2002, and re-introduced on February 9, 2006.
- 16 A 5-percent rate is also consistent, for example, with a riskless real rate of 2.5 percent and an inflation rate of 2.5 percent.
- 17 In addition to the reasons discussed below, using a riskless rate may discourage the use of pension obligation bonds and reduce the incentive to invest in riskier assets to reduce the size of the liability.
- 18 CalPERS (2009).
- 19 It is possible that benefits could be constrained through other means. But a cursory search surfaced only one example: the Florida Retirement System. Despite being more than fully funded from 1998 through 2006, Florida succeeded in restraining benefit increases through statutory stabilization methods. Article X of the Florida constitution, passed in 1976, requires that any proposed benefit increase must be accompanied by actuarially sound funding provisions. The subsequent addition of Part VII of Chapter 112 of the Florida statutes stipulates that total contributions must cover both the normal cost and an amount sufficient to amortize the unfunded liability over no more than 40 years. What is more, the combination of an employee's pension and Social Security benefits cannot exceed 100 percent of final salary. As a result of this legislation, Florida has not increased benefits substantially since the late 1970s. See Peng (2009).
- 20 The Actuarial Standards Board's Actuarial Standard of Practice No. 4 provides guidance for measuring pension obligations and determining plans' costs.
- 21 Johnson (1997) found that the relative generosity of state and local government pensions is directly related to the ability to underfund the plans.
- 22 Actuaries use a number of actuarial cost methods to allocate the portion of future benefit payments to each year for funding purposes, but this exercise simply calculates the present value of the additional lifetime benefit accrued to the current workforce by one more year of service.
- 23 Increasing the amortization period raises its own set of issues. For example, payments made roughly 40 years or more in the future add little to the present value of the payment stream. Moreover, such a long amortization period might not be viewed as a credible funding strategy by bond-rating agencies and others.
- 24 Bader and Gold (2003).
- 25 If, in the extreme, pension funds had no aversion to risk, their surplus return would equal the entire difference between the returns on risky assets and Treasury securities. Adding the present value of this surplus return to the funded status of a pension fund would produce nearly the same result as calculating the present value of its liabilities using the expected return on its portfolio.

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Appendix A. Methodology for Changing the Discount Rate and Moving from PBO to ABO

To convert the PBO liability reported in plans' annual reports to an ABO liability and to change the discount rate assumption, we set up a model that projects the level of currently accrued benefits that state and local employers will need to pay in the future. To do this, we calculate expected accrued benefits for both active workers and retirees. The accrued benefit is a function of a worker's salary and accrued service:

$$E(\text{accrued benefit}) = f(\text{service, salary})$$

Accrued service depends on age, and salary depends on either age alone or age and projected total service, depending on whether the liability being calculated is an ABO or a PBO. Using age-service-salary matrices provided in the 2009 annual reports and actuarial valuations of the 10 largest pension plans, we are able to determine both the average accrued service of active employees in different age brackets and their average current salaries. The ABO equals:

$$E(\text{accrued benefit}_{\text{ABO}}) = 2.5\% * \text{accrued service} * \text{current salary}$$

following the benefit formula used by most state and local pension plans. Converting this ABO to a PBO requires assumptions about future salary growth. Plans' annual reports provide projections of future wage growth for active employees of different ages as well as separation probabilities. The formula for expected termination salary thus becomes:

$$E(\text{termination salary}) = \frac{\text{current salary}}{\text{wage growth}} \wedge (\text{years until retirement} * \text{probability of remaining a public employee until retirement})$$

The PBO can be calculated as:

$$E(\text{benefit}_{\text{PBO}}) = 2.5\% * \text{accrued service} * \text{termination salary}$$

Each individual's expected benefit is multiplied by the number of active employees in each age bracket to get an aggregate yearly benefit that is paid by the employer from the year the employee retires until death.

Retired workers are treated slightly differently than actives. Based on the CRR Public Pension Database (PPD), we know the total level of benefits paid to retired employees in 2009 and the proportion of those benefits owed to retirees of different ages. We therefore assume that the aggregate yearly level of benefits received by each age group in 2009 is that group's aggregate expected yearly benefit.

The active and retiree benefits are further enhanced by a 3-percent Cost-Of-Living Adjustment (COLA) each year. Finally, we use the RP2000 mortality table used by most state and local plans to reduce the aggregate benefit paid by employers each year by the probability that all the retirees of each age are still alive in that year.

The result is a nominal stream of payments owed by state and local employers to current employees and retirees. The PBO stream is normalized so that, discounted at plans' assumed investment return rate of 8 percent, it equals the reported 2009 aggregate liability of the 126 plans in the CRR PPD. The ABO stream is similarly adjusted. With this model, we can change the discount rate of the liability by "re-inflating" the normalized stream of benefits by an 8 percent interest rate, and then re-discounting it using a different yield curve.



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